

Speaking Engagements | April 29, 2021 | 1:00 PM - 2:30 PM ET

ACG New York Private Equity Roundtable

(Invite Only Event)

SPEAKERS

[James D. Rosener](#)

Thursday, April 29 • 5:00 – 6:30 p.m. ET

The back half of 2020 and entering 2021, we found ourselves in a market incredibly conducive to sellers (and investment bankers!). While it may be a great time to sell your portfolio company, how do you deploy capital in a such a competitive market? Who is selling their businesses – sponsors? founders? corporate carve-outs? Is every asset an A? How are B and C assets being view in the market? How are we dealing with the “COVID bump” in our diligence? And how do you handle very aggressive buyer behavior in processes: pre-emptive bids before a process starts, businesses being taken off the table pre-IOI, two weeks sign and close...?

To help us make sense of what is going on in the market from deal flow activity to process dynamics, including what's changed and here to stay post COVID, as well as some “Best Practices” advice on how to better position your firm if you are trying to invest or exit, Curt Tatham, Managing Director for Financial Sponsors Coverage at Lincoln International, Doug McCartney, co-founder and Managing Director at VRA Partners and James Rosener, Partner at Troutman Pepper will bring some much-needed perspective to our April discussion.

This ACG New York Private Equity Roundtable is a quarterly meeting that hosts speakers to address topics that provide services and information designed to help PE firms operate their business (regulatory, management assessment techniques, sales performance improvement, developing strong investor relationships, fund raising, etc.). It is not designed to cover areas of interest in the Business Development Sector or Financial Controls. ACG provides other venues for these latter two disciplines.

These meetings are open only to Private Equity Firms and subject to the following criteria: North American funds with Committed Funds in excess of \$100mm. Attendance is limited to one member from the PE firm at the Partner/ MD level who has firm-wide responsibilities that may include Business Development but NOT exclusively Business Development. Membership is on an annual basis and limited to 30 members.

For additional information, please contact the Event Co-Chairs:

- David Hellier, Partner, Bertram Capital (dhellier@bcap.com) or 650.358.5083
- Robert Landis, Founding Partner, The Riverside Company (rlandis@riversidecompany.com) or 212.265.6408

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