

Speaking Engagements | February 25, 2026

# Broker Licensing

## SPEAKERS

[John N. Emmanuel](#) | [Zachary N. Lerner](#)

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In the sixth episode of our [Surplus Lines 360](#) series, John Emmanuel and Zachary Lerner explore the broker licensing requirement, covering common misconceptions, recent enforcement actions, state-specific exceptions, and the “three magic words” to think about.

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