

Speaking Engagements | May 19, 2026 | 9:30 AM - 11:00 AM

# Business Development and Practical Responses in the US Construction Market

Virtual

## SPEAKERS

Ziwen Zhu | R. Zachary Torres-Fowler | Matthew Dials

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The Overseas Construction Association of Japan, Inc. (OCAJ) is pleased to present its FY2026 2nd Business Seminar, “Business Development and Practical Responses in the U.S. Construction Market,” to be held on May 19, 2026, from 9:30–11:00 a.m. (JST). The seminar will be led by Troutman Pepper Locke partners, Ziwen Zhu, Zachary Torres-Fowler, and Matthew Dials.

This program is designed to provide practical, up-to-date guidance for companies already active in the U.S. construction market, as well as those considering expansion. Topics will include an overview of incorporation in the United States; the characteristics of U.S. construction work (including contract schemes and the competitive environment); important clauses in construction management contracts; and an overview of construction dispute resolution procedures. Time permitting, the speakers will also address current trends in the U.S. construction industry under the Trump administration.

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