

Speaking Engagements | December 8, 2023 | 8:15 AM - 10:15 AM ET

Commercial Contracts Update: A Transactional, IP & Antitrust Perspective

Hyatt Regency Reston 1800 Presidents St Reston, GA 20190

SPEAKERS

David A. Wormser

Friday, December 8 • 1:15 - 3:15 p.m. ET

Our clients are adapting business models and relationships to ever-changing market dynamics. Collaborative relationships with suppliers and customers to address opportunities require their general business and transactions counsel to be pro-active and capable of issue-spotting and addressing issues across a wide spectrum of substantive areas, some of which are lagging behind business as often is the case. Likewise, even "old economy" relationships present counsel with challenging issues to address. This panel, including Troutman pepper's David Wormser, will cover topics including:

IP: Understanding the challenges of drafting & administering IP-related clauses in the context of commercial contractual relationships. Topics addressed will include:

- Allocating IP ownership
- IP licenses
- · Warranties & indemnities
- · Online terms and conditions
- End of contract transition

NDAs: Topics addressed will include:

- Drafting updates, (residual knowledge, general knowhow and other strategic clauses)
- Interplay with other deal documents
- · Practical challenges and considerations
- Laying the foundation for successful dispute resolution
- Recurring problem areas

Antitrust & Competition Law Developments: Topics addressed will include:

- · Antitrust risks in information sharing between competitors and retraction of safe harbors
- DOJ/FTC Guidelines applicable to various cooperative relationships among competitors
- MAP programs

- Price discrimination (is Robinson Patman still a toothless tiger?)
- Other antitrust issues in supply and distribution agreements

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