

Speaking Engagements | May 26, 2022 | 10:00 AM - 11:00 AM ET

Commercial Real Estate Development: How ESG Is Driving Industry Trends Today,” ALI CLE Program

SPEAKERS

Annette Michelle (Shellie) Willis

Shellie Willis was a panelist on the ALI CLE program, “Commercial Real Estate Development: How ESG Is Driving Industry Trends Today.”

About the Program

Most industries have shifted their view of environmental, social, and governance (ESG) initiatives from one of responsibility to a business mindset, replete with opportunity. Commercial real estate (CRE) development is no exception. ESG initiatives play an increasingly large role in the CRE market today so to be successful you need to understand ESG and why it matters to owners, developers, and lenders. If you need an ESG primer and to learn how to incorporate it into deals – large and small – register for this survey course on ESG real estate trends. During this 60-minute discussion, our well-rounded panel will canvas the CRE market, highlighting where ESG has a palpable presence, the areas where it is just hinting of promise, and the spaces in between.

The panel will examine:

- Why real estate practitioners should care about ESG
- How ESG will affect the real estate practice
- If there is money to be made in this space ESG trends, new developments, and the forecast for 2022 and beyond

If you don't know how ESG is framing real estate deals today and tomorrow, you are missing business opportunities and dropping the ball for your client. Take this course – it will be your first step into a deeper dive of ESG risks and opportunities.

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