

Developing a Strategy for Settling Multistate AG Investigations

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In two previous articles, we discussed how regulators have developed more sophisticated investigation [techniques](#) and increased coordination, and the process for both [responding to](#) regulators' Civil Investigative Demands and determining whether a demand contains red flags that suggest the recipient should prepare for battle. But what happens when an organization determines that overlapping multistate, multi-regulator actions against it are imminent?

At that point, a business must start developing a strategy around formulating resolution options that will win over regulators but that are also mutually beneficial to its impacted business units. We cover that topic in this article.

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