

Sponsored Events | January 24, 2023

# Ethical Issues in Real Estate-Based Bankruptcies 2023: Valuing Real Estate Assets

## RELATED PROFESSIONALS

[Mark A. Silverman](#)

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**Mark Silverman** will participate in the Financial Poise: Ethical Issues in Real Estate-Based Bankruptcies 2023 webinar series. Mark will discuss Valuing Real Estate Assets on Tuesday, January 24, 2023 at 11am CT.

Collateral value is the foundation of all lending transactions, but even the most traditional valuation techniques require a blend of art science and require debtors and practitioners to incorporate their judgment. Where is the line between reasonable judgment and gaming the system to arrive at a valuation that skews the fact pattern to one party's favor? This webinar presents practice pointers how to use the ABA Model Rules as a guide to navigating ethical issues in real estate valuation. Model Rules addressed may include those that govern the client-lawyer relationship (Rule 1.1 through 1.3); those that speak to the need for candor toward the tribunal and fairness to an opposing party and counsel (Rule 3.3 through 3.4); and the necessity for truthfulness in statements to others and issues surrounding unrepresented persons (i.e. Rule 4.1 through 4.3).

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