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# In Tough Market, E-Discovery Providers Lean on Internal Hiring to Keep Pace

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Alison Grounds, partner and managing director of Troutman Pepper eMerge, is quoted in the Legaltech News article, [“In Tough Market, E-Discovery Providers Lean on Internal Hiring to Keep Pace.”](#)

“Historically, there’s never been enough appropriately trained technologists and lawyers without building it internally,” said Alison Grounds, a Troutman Pepper Hamilton Sanders partner and managing partner of the firm’s e-discovery subsidiary eMerge. “We have to build those pipeline programs, otherwise we can’t find enough talent.”

...

“With this increase in demand that means we’ve had to add more lateral hiring and be more aggressive,” Grounds said. She noted eMerge has expanded its e-discovery hiring from applicants based near Troutman Pepper’s Philadelphia and Chicago locations to the firm’s 21 other offices.

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