

Press Coverage | January 7, 2026

Legal Tech Leaders' 2026 Focus: Ensuring AI Delivers

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[William Gaus](#)

Will Gaus, a chief knowledge management and innovation officer of Troutman Pepper Locke, was quoted in the January 6, 2026 *Law360 Pulse* article, "[Legal Tech Leaders' 2026 Focus: Ensuring AI Delivers](#)."

Goals:

Will Gaus, chief knowledge and innovation officer at Troutman Pepper Locke LLP, said his firm wants to make it easier for attorneys to use multiple generative AI tools. One of the ways that Troutman is doing this is by creating a knowledge management and AI partner role for each of its practice groups.

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Challenges:

Troutman's Gaus said another obstacle for law firms when investing in generative AI tools is achieving value in the short term.

"This is an investment in the next five years. Whenever an organization invests in a new technology, puts people hours into a transformational effort, it's making sure that we deliver enough early wins, enough value upfront and along the way, that the organization has the appetite to see it through all the way to the end," he said.