

Firm News | March 29, 2022

Locke Lord Continues Expansion of Real Estate Practice With Addition of Partner Jani Lotz in Dallas

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(DALLAS) March 29, 2022 – **Jani Lotz** has joined Locke Lord's **Dallas** office as a Partner in the Firm's **Real Estate and Finance** Practice Group. With an extensive background in a wide variety of commercial real estate transactions, including real estate acquisitions and dispositions, developments, financings and refinancings, and office and retail leasing matters, Lotz further strengthens the Firm's capabilities in Texas and across the country.

"Jani's addition highlights the latest strong, strategic real estate hire on behalf of the Firm, following the arrival of **Bill Ticknor** in Los Angeles," said **Robb Stewart**, Dallas Partner and Co-Chair of Locke Lord's Real Estate and Finance Practice Group. "Her depth of experience, particularly in joint ventures, construction financing and industrial development, further bolsters our solid position in the real estate sector."

"Jani is a highly skilled lawyer who is well-positioned to take advantage of the continuing growth in the national real estate market," said Locke Lord Dallas Office Managing Partner **Elizabeth Mack**. "She is a fantastic addition to our Dallas office and national real estate team and also represents Locke Lord's continued commitment to hiring the best talent for our thriving Firm."

Lotz, who joins Locke Lord from Winstead, represents highly sophisticated commercial real estate developers and investors in connection with acquisitions, dispositions, financings and developments of complex industrial projects. She has extensive experience in structuring transactions, including joint venture arrangements, encompassing the full life cycle of industrial real estate assets, from acquisition and construction financing of raw land, such as title, zoning, and survey review, the implementation of permanent financing to the disposition of completed projects and forward-sales.

"Locke Lord's robust national platform provides me with an incredible opportunity to serve my developer, investor and corporate clients at a very high level," said Lotz. "I'm thrilled to be joining a firm with such a strong commitment to continue growing its outstanding real estate team as well as its Dallas office."

Locke Lord lawyers provide sophisticated legal services to clients throughout the world for the acquisition, development, permitting, construction, financing, leasing, management/operation and disposition of real estate. The Firm's clients include corporations, major financial institutions, real estate developers, private equity, pension and other investment funds, individual investors, family offices, REITs, public agencies, educational institutions,

insurance companies, health care systems, nonprofit organizations, homebuilders and contractors.

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About Locke Lord LLP

Locke Lord is a full-service law firm with global reach and 20 offices designed to meet clients' needs in the United States and around the world. The Firm has a history that spans more than 130 years and is a leader in the middle market arena. Locke Lord focuses on providing the highest levels of commitment, quality and service to clients across its five Key Sectors: Energy and Infrastructure; Finance and Financial Services; Insurance and Reinsurance; Pharmaceutical; and Private Equity. In addition, the Firm advises clients across a broad spectrum of other industries, including fund formation, venture capital, health care, public finance, real estate, technology, cybersecurity and white collar, while providing a wealth of experience through its complex litigation, intellectual property, tax, regulatory and transactional teams.

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