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Navigating Bank-Fintech Partnerships: Avoiding Common Pitfalls

The Consumer Finance Podcast

SPEAKERS

[Alexandra Steinberg Barrage](#) | [Matthew Bornfreund](#) | [Jesse Silverman](#) | [Chris Willis](#)

In this episode of *The Consumer Finance Podcast*, Chris Willis discusses the complexities and potential pitfalls of bank-fintech partnerships. Joined by colleagues Alexandra Steinberg Barrage, Matthew Bornfreund, and Jesse Silverman, the conversation delves into the structure of banking-as-a-service (BaaS) relationships, regulatory pressures, and key friction points such as BSA/AML compliance and ledgering. The team offers practical solutions for both banks and fintechs to ensure successful collaborations, emphasizing the importance of clear roles, responsibilities, and robust compliance measures. This episode is essential listening for anyone involved in or considering a bank-fintech partnership.

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