

Press Coverage | January 8, 2024

North American Healthcare Trendspotter: Better Prognosis for 2024 Led by Economic Gains

RELATED PROFESSIONALS

[Joseph F. Kadlec](#)

Joe Kadlec, a partner in Troutman Pepper’s Corporate Practice Group, was quoted in the January 8, 2024 [Mergermarket](#) article, “North American Healthcare Trendspotter: Better Prognosis for 2024 Led by Economic Gains.”

“As we look ahead to 2024, there are indications of a potential macroeconomic slowdown; however, many are optimistic about this being just a ‘soft landing,’ which could be fruitful for middle-market deal activity,” says Joe Kadlec, partner at the law firm, Troutman Pepper.

...

Additionally, private equity interest is high in areas such as hospice care, adds Troutman Pepper’s Kadlec.

...

Before the slowdown, when competition to complete deals was stiff, buyers were more lenient about the performance of targets during sales processes, observes Kadlec.

“Now, a few years out from COVID, also expect seller party expectations to begin to match more closely with where the buy-side sits,” he says.

RELATED INDUSTRIES + PRACTICES

- [Corporate](#)