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Point-of-Sale Finance Series: Navigating Merchant and Dealer Contracting

SPEAKERS

[Taylor R. Gess](#) | [Jason M. Cover](#) | [Andrew Thurmond](#) | [Samer A. Roshdy](#)

In this engaging crossover episode of *The Consumer Finance Podcast* and *Payments Pros*, host Taylor Gess is joined by colleagues Jason Cover, Andrew Thurmond, and Samer Roshdy to explore the complexities of contracting with merchants and dealers in the point-of-sale finance sector. The discussion highlights the diverse needs of merchants and finance administrators, the impact of industry-specific regulations, and the importance of clear contractual terms. Discover the common pain points in negotiations, the role of regulatory compliance, and the evolving nature of contracts in this dynamic space. Gain valuable insights into how businesses can effectively manage these relationships and ensure compliance with state and federal laws.

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