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Point-of-Sale Finance Series: Solar Finance Under the Microscope

SPEAKERS

[Jason M. Cover](#) | [Mark J. Furletti](#) | [Andrew Thurmond](#)

In this crossover episode of *Payments Pros* and *The Consumer Finance Podcast*, Jason Cover, Mark Furletti, and Andrew Thurmond return to unpack the complex landscape of residential solar finance. They highlight practical complications lenders face with home improvement projects involving power purchase agreements, leases, tax credit, retail installment contracts, renewable energy certificates, and more. The discussion also provides insight on trends in the solar industry, bankruptcy, the rise of solar disclosure requirements and state-level oversight, and compliance measures to mitigate risk.

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