

Speaking Engagements | June 23, 2022 | 11:00 AM - 2:00 PM ET

Private Equity Roundtable Discussion with Hamilton Lane – Getting the Band Together: Club Deals & Co-Investment Fundraising Are On the Rise (PHL)

Troutman Pepper - Philadelphia
Two Logan Square
Eighteenth and Arch Streets
Philadelphia, PA 19103

SPEAKERS

[P. Thao Le](#) | [Jeremy I. Levy](#) | [Bruce K. Fenton](#) | [James B. Jumper](#) | [Daniel W. McDonough](#)

Thursday, June 23 • 3:00 – 6:00 p.m. ET

As the PE dealmaking environment heated up in the past decade, limited partners (LPs) have sought to gain even more exposure to the asset class. Simultaneously, general partners (GPs) at PE firms have begun to band together more than ever. Drawing on PitchBook datasets, Troutman Pepper explored these trends in depth in its [latest report](#), reviewing the implications of these developments, and how they intertwine. Troutman Pepper and Marcum LLP hosted a roundtable to discuss these latest co-investment findings. John F. Heilmann, partner with Marcum LLP, and [Jeffrey Armbrister](#), managing director and the global head of direct equity investments for Hamilton Lane, joined our panel for the Philadelphia roundtable.

In clip one, Troutman Pepper Partner Daniel W. McDonough moderates our first panel, featuring fellow Partners Bruce K. Fenton, P. Thao Le, and Marcum LLP Partner John F. Heilmann. The panel examines the current state of the co-investment market, including information gleaned from our [latest report](#) with PitchBook, and draws comparisons to a [previous survey](#) we conducted with Mergermarket on co-investments in 2015.

Clip two contains conversational highlights between Troutman Pepper Partner James B. Jumper with Jeffrey Armbrister, managing director and the global head of direct equity investments for Hamilton Lane. Jay and Jeff discuss Hamilton Lane's thoughts on co-investments, including how to work with general partners when no prior relationship exists.

Clip three features a panel moderated by Troutman Pepper Partner Jeremy I. Levy where he discussed the future of co-investing with Jeffrey Armbrister, managing director and the global head of direct equity investments for Hamilton Lane, Marcum LLP Partner John F. Heilmann, and Troutman Pepper Partner Bruce K. Fenton. Among other topics, the panel evaluates their 12 to 18-month view of the market and their optimism about co-investments

during this timeframe.

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