

Speaking Engagements | October 19, 2022 | 11:00 AM - 12:00 PM ET

Restructuring, Insolvency, and Troubled Companies 2022: Bad Debtor Owes Me Money! Financial Poise Webinar

SPEAKERS

[Gary Marsh](#)

Wednesday, October 19 • 3:00 – 4:00 p.m. ET

Troutman Pepper Partner Gary Marsh will serve as a panelist for the “Restructuring, Insolvency, and Troubled Companies 2022: Bad Debtor Owes Me Money!” Financial Poise Webinar.

Sometimes it begins when a client, tenant, or customer starts to slow-pay, with the result that your accounts receivable start to accrue gradually. Other times the issue presents itself more suddenly. Either way, you find your company owed a great deal of money that looks like it may not be collected because your client/tenant/customer has filed bankruptcy, has commenced an assignment for the benefit of creditors, has been put into receivership, or is otherwise just plain insolvent. What do you do? What should you not do?

The topics discussed in this webinar include the pros and cons of putting a counterparty into involuntary bankruptcy; when and how you may be able to pursue third parties (like guarantors, directors, or officers) for the amount owed; risks related to preference attack; pros and cons of sitting on a “creditors’ committee” in a chapter 11; how to negotiate for “critical vendor” protection in chapter 11; and practical guidance for continuing to provide goods or services to an insolvent counterparty.

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