Firm Events | June 17, 2025 | 5:30 PM - 7:30 PM ET

# Selecting & Working Effectively with Outside Counsel: Tips from the Client

**Troutman Pepper Locke**
**600 Peachtree Street Northeast**
**Atlanta, GA 30308**

**SPEAKERS**

Mary Weeks

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**Tuesday, June 17 • 5:30 – 7:30 p.m. ET**

Join us for an engaging and insightful panel discussion where our esteemed panel of in-house counsel will share their insights on how to build and grow successful partnerships with their outside counsel. Featuring Brea Croteau from FUJIFILM Holdings America Corporation, Austin Ellis from Mercedes-Benz USA, Jeffrey Huang from Textron Specialized Vehicles Inc., and Chris Fickes from Delta Air Lines, Inc., the panel will offer insider tips on how attorneys and law firms can stand out in a crowded legal market and work most effectively with their clients.

Discover how our panel of in-house counsel makes decisions on hiring outside counsel, including whether they prioritize individual lawyers or law firms, views on pitches and business development efforts, insights on desired staffing models and effectively managing matters within budget, and much more.

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