

Podcasts | February 25, 2025

# The Future of Auto Dealership Compliance: A Conversation With Tom Kline

## Moving the Metal: The Auto Finance Podcast

### SPEAKERS

[Brooke K. Conkle](#) | [Christopher J. Capurso](#)

---

In this episode of *Moving the Metal*, Brooke Conkle and Chris Capurso from Troutman Pepper Locke's Consumer Financial Services Practice Group are joined by Tom Kline, lead consultant and founder of Better Vantage Point. Tom shares his extensive experience in the auto industry, discusses the implications of the recent vacating of the CARS Rule by the Fifth Circuit, and provides insights into the most common compliance challenges faced by dealers. He also delves into the importance of having a robust compliance program and the evolving regulatory landscape. Additionally, Tom talks about his book, *Tuck the Octopus*, which offers valuable strategies for managing dealership operations and mitigating risks. Tune in to gain expert perspectives on staying compliant and competitive in the auto finance industry.

### RELATED INDUSTRIES + PRACTICES

- [Auto Finance](#)
- [Consumer Financial Services](#)