

Press Coverage | July 16, 2025

## Automates #26 – Max Gladstone (The One With the Nando's Fan)

### **SPEAKERS**

Max Gladstone

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In this frank discussion between legaltech vendor and law firm buyer, Ben and Max discuss:

- The role of innovation in a large law firm
- What innovation teams consider when looking for new technology solutions
- Ensuring value is passed on to clients through use of technology
- The all-important relationship between vendors and firms and factors to consider when negotiating
- Transitioning innovation to BAU
- Saving the firm money vs giving back some work-life balance to the lawyers/attorneys

Plus, mad dashes to the airport, applying the Vegas rule or Chatham House rules, and the need for a good Nando's from time to time.

[Click here to listen to the podcast.](#)