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Troutman Pepper Advises Guardian Capital Partners in Sale of Tactical Medical Solutions

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PHILADELPHIA – Troutman Pepper client Guardian Capital Partners, an operationally focused private equity firm based in suburban Philadelphia, recently announced the successful sale of its portfolio company, Tactical Medical Solutions, to CNL Strategic Capital. Read a press release about the sale.

TacMed Solutions designs, develops, and manufactures medical products that equip, train, and protect professionals in pre-hospital, emergency trauma situations. TacMed Solutions' suite of traumatic injury products, hemorrhage control tourniquets, immobilization tools, and critical care kits serve first responders, military, law enforcement, and civilian public safety operations. TacMed Solutions' medical simulation training solutions combine advanced technology and durable materials to offer customers the highest fidelity training simulators and provide realistic replicas for emergency medical personnel training exercises.

Guardian Capital Partners makes control investments in lower middle market consumer, niche manufacturing, and specialty service companies. Guardian partners with management teams to provide equity capital to fuel the growth of privately held businesses as well as strategic advice and guidance. This partnership enabled TacMed Solutions to grow revenue by 2.5x in just over four years.

Troutman Pepper Partner Daniel McDonough led a multidisciplinary team advising Guardian Capital Partners in the sale. Team members included Bruce K. Fenton (Private Equity), Mark Wilhelm (Corporate), Saba Ashraf (Tax & Benefits), Hilary Cairnie (Government Contracts), Dave Wormser (Corporate), Michael Crumbock (Employee Benefits), Peter Dragna (Corporate), Erin Whaley (Health Care Regulatory), and Kevin Miserez (Health Care Transactions).

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