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# Troutman Pepper Advises HMP Global in Acquisition of Drug Channels Institute, Market Intelligence Unit Launch

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**PHILADELPHIA** – Troutman Pepper client HMP Global, a leading omnichannel healthcare education, events, and market insights company, has entered into a definitive agreement to acquire Drug Channels Institute (DCI), a well-known and trusted source of market intelligence and analysis covering the \$1.5 trillion pharmaceutical landscape. [Read a company announcement about the deal here.](#)

Founded in 2012, DCI helps its customers make sense of pharmaceutical economics and the increasingly complex pharmacy distribution and reimbursement system through data-driven insights, research, timely analysis, and highly regarded perspectives. The DCI acquisition aligns seamlessly with HMP Global's strategic vision to further diversify its portfolio and accelerate its position in healthcare market analysis and intelligence.

The Troutman Pepper team advising HMP Global in the transaction was led by Partners [Brandon Raphael](#) and [Matt Greenberg](#) and included [Raffaele Cicala](#), [Matthew Ramsey](#), [Monica Vu](#), and [Laura Kleinberg](#). HMP Global is a portfolio company of firm client Susquehanna Growth Equity, a middle market private equity firm.

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