

1

Firm News | January 6, 2025

## Troutman Pepper Locke Advises Concert Golf Partners in Acquisition of Penn Oaks Golf Club

## **RELATED PROFESSIONALS**

Michael J. Whitton | Ben Gourley | Alexis R. Herskowitz

**RELATED OFFICES** 

San Diego

**SAN DIEGO** – Troutman Pepper Locke client Concert Golf Partners, an upscale, private club-focused investment company, recently announced the acquisition of the historic Penn Oaks Golf Club in West Chester, Pa., from an ownership group led by brothers John and Steve DiMarco. For more information, read the press release.

Based near Orlando, Concert Golf Partners is committed to acquiring the finest clubs in the U.S. and elevating the member experience through ongoing reinvestment and premium service. Penn Oaks is the 37th upscale private club to join the Concert Golf portfolio, and the fourth in the Pennsylvania-New Jersey region, following White Manor Country Club (Malvern, Pa.), Philmont Country Club (Huntingdon Valley, Pa.), and TPC Jasna Polana (Princeton, N.J.).

"Penn Oaks is a key strategic addition to the Concert Golf portfolio, as it greatly complements our private clubs in the region and across America," said Concert Golf Partners senior vice president of corporate development, Jordan Peace. "This is another step forward in our mission, as we look to preserve the legacy and heritage of Penn Oaks, enhance its amenities, and enable the club's membership to thrive. We're absolutely ecstatic that the ownership group at Penn Oaks, led by John and Steve DiMarco, selected Concert as their trusted successor."

Located on 130 acres of land granted by King Charles II to Pennsylvania founder William Penn during the pre-Colonial era, the club's storied history serves as an integral part of its culture. In 1965, the par 71, 6,610-yard championship golf course was designed by architect Russell Roberts and set along land that long predates the Revolutionary War.

"This reflects our commitment to 'The Concert Way,' an innovative, multi-step program that Concert Golf pioneered and perfected over the years to welcome clubs into our network, and facilitate a smooth transition for both members and the previous ownership," explained Concert Golf Partners chief operating officer, Susan Dunnavant. "Concert makes annual capital investments in our clubs aimed at elevating the amenities, service levels, and overall member experience, while building and maintaining a thriving club environment."

The Troutman Pepper Locke Golf and Resort team advising Concert Golf Partners in the acquisition was led by Michael Whitton and included Benjamin Gourley and Alexis Herskowitz.

Troutman Pepper Locke's national Real Estate Practice Group helps clients in their most complex real estate

transactions. Clients include owners, developers, and financiers of some of the largest projects across the country in both the private and public sectors. The practice has been recognized by several leading industry authorities, including *Chambers*, *Legal 500*, and *Best Law Firms*<sup>®</sup>, among others.

## **Troutman Pepper Locke**

Troutman Pepper Locke helps clients solve complex legal challenges and achieve their business goals in an everchanging global economy. With more than 1,600 attorneys in 30+ offices, the firm serves clients in all major industry sectors, with particular depth in energy, financial services, health care and life sciences, insurance and reinsurance, private equity, and real estate. Learn more at troutman.com.

## **RELATED INDUSTRIES + PRACTICES**

- Hospitality
- Real Estate