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‘We Step up to the Plate:’ How These Women Built Their Careers and Grew Businesses

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[Annette Michelle \(Shelli\) Willis](#)

Troutman Pepper Partner Shelli Willis is quoted in the *Atlanta Business Chronicle* article, [“‘We Step up to the Plate:’ How These Women Built Their Careers and Grew Businesses.”](#)

Plus, women often “don’t toot our own horn,” said Annette Michelle Willis, a partner with Troutman Pepper Hamilton Sanders LLP.

It’s important “now, more than ever” for women to believe in their innate abilities to become leaders and advance in their careers, Willis said. Having a network of support from both sexes who encouraged her to not hold herself back from advancing and accomplishing her goals was integral part of her growth when she first joined the firm.

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Often somebody says something five times, then it becomes the truth. If we’re not even saying it, then whatever the male counterpart says catches on.