

Speaking Engagements | February 24, 2021 | 9:00 AM - 10:00 AM ET

# What Companies Need to Do NOW to Position for an Exit in 2021

#### **SPEAKERS**

Nicholas A. Stawasz

# Wednesday, February 24 • 2:00 – 3:00 p.m. ET

This webinar will provide in-depth, practical viewpoints on the strategies and potential pitfalls in relation to preparing for the due diligence process and negotiating terms that come with potential exit activities.

### **TOPICS:**

- Corporate housekeeping- keeping things in order and preparing business/financial records for data rooms
- Intellectual Property
- · Contractual Relationships and terms including contingent liabilities and earn-outs
- Scrubbing the financials including due diligence, tax structures to protect yourself, parts of a balance sheet, analyzing waterfalls and COVID-19 considerations

## **RELATED INDUSTRIES + PRACTICES**

- Corporate
- Health Care Transactions
- Life Sciences Transactions
- Mergers + Acquisitions