

## Adrian D. Boddie

Partner

Charlotte

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Adrian advises clients on all aspects of their complex real estate transactions. He uses a pragmatic, business-minded approach coupled with a deep understanding of the unique nuances of the commercial, multifamily, and mixed-use sub-sectors to help his clients achieve their business goals effectively.

### OVERVIEW

Adrian represents developers, borrowers, institutional lenders, and other market participants in connection with commercial real estate transactions. He routinely assists clients with the structuring and negotiation of the acquisition, development and disposition of real estate, joint ventures and equity investments, construction loans, refinancings, and public finance lending.

Adrian handles transactions for clients throughout the U.S. and across a variety of property types, including multifamily residential properties, mixed-use properties, office buildings, and luxury resorts. His diverse experience on both sides of transactions enables him to provide efficient and practical advice throughout the deal life cycle. Adrian also offers particular experience in the affordable housing sector, and assists borrowers and lenders.

### REPRESENTATIVE MATTERS

#### Developer and Investor Representations

- Advised a large national financial services organization on the \$298 million, multistate acquisition and financing of a seven-property retail portfolio, including structuring the split between two funds and coordinating two acquisition loans from separate banking institutions.
- Advised on the \$80 million acquisition and development of a multifamily housing project in the North Davidson neighborhood of Charlotte, NC.
- Advised on the \$77 million acquisition and development of a multifamily housing development in the Ballantyne neighborhood of Charlotte, NC.
- Advised on the \$84 million acquisition and development of a multifamily project in Asheville, NC.
- Advised on the \$65 million acquisition and development of a multifamily project in Berkeley County, SC.
- Advised on the \$77 million acquisition and development of Carnes III, a multifamily project in Berkeley County, SC.
- Advised on the \$72 million acquisition and development of Daniel Island 3, a multifamily project in Charleston,

SC.

- Advised on the \$73 million acquisition and development of a multifamily project in Charleston, SC.
- Represented a buyer/borrower in connection with the \$13.12 million acquisition a multifamily property located in Nashville, TN.
- Advised on the \$80 million acquisition and development of a mixed-use project in Memphis, TN.
- Advised on the \$95 million acquisition and development of a multifamily project in Nashville, TN.
- Advised on the \$80 million acquisition and development multifamily project in Richmond, VA.
- Represented a borrower in connection with the \$29.25 joint venture acquisition of a 156,293 square-foot mixed-use property in Denver, CO.
- Advised on the \$92 million acquisition and development of a multifamily project in Salt Lake County, UT.
- Represented a borrower in connection with a \$50.975 loan for a 350-unit apartment complex in Scottsdale, AZ.
- Advised on the \$89.5 million acquisition of the leasehold interest in five multiuse properties in Cerritos, CA.
- Advised a borrower in connection with the \$25 million refinance of a borrower's leasehold interest in two developments totaling approximately 811 acres of land in Cathedral City, CA, subleased to 1,927 individual households, two country clubs, one hotel, one business park, and one self-storage facility.
- Advised a borrower in connection with the \$28 million joint venture acquisition of a 136,015 square-foot Class-B office building located in Glendale, CA.
- Represented a borrower in connection with a \$30.8 million loan to fund the acquisition of the leasehold interest in an office complex located in Santa Monica, CA.
- Represented a borrower in connection with a \$29.5 million senior loan and a \$14.2 million mezzanine loan to fund the construction and development a 126-unit multifamily property located on 2.59 acres in Escondido, CA.

## **Lender Representations**

- Represented a senior lender in connection with a \$200 million mortgage loan secured by a hotel in Miami Beach, FL.
- Represented a lender in connection with a \$90 million loan secured by ground leases of property located in CA.
- Represented a non-institutional lender in connection with a \$29 million hybrid preferred equity investment in a joint venture for the purpose of facilitating the acquisition and development of a 3,520 acre luxury resort property in Napa County, CA, which is comprised of an 80 key resort village, 44 residential properties, multiple vineyards, and a nine-hole golf course.

## **AWARDS**

- *Chambers USA: Real Estate, North Carolina* (2026)
- *Legal 500 United States: Real Estate: Real Estate* (2025)
- Southeastern Legal Awards – On the Rise Honoree (2024)
- 40 Under 40 Award Winner, *Charlotte Business Journal* (2023)
- *Best Lawyers in America®: Ones to Watch: Banking and Finance Law* (2022-2025), *Real Estate Law* (2024-2025)
- Top 40 Under 40, National Black Lawyers (2015)
- Hot List, Mid-Atlantic Region, Lawyers of Color (2013)

## **TOP AREAS OF FOCUS**

- Investment, Acquisition + Disposition

- Real Estate
- Real Estate Joint Ventures + Investments

## **ALL AREAS OF FOCUS**

- Commercial Real Estate Lending
- Investment, Acquisition + Disposition
- Real Estate
- Real Estate Joint Ventures + Investments

## **PROFESSIONAL/COMMUNITY INVOLVEMENT**

- Board of Directors, Habitat for Humanity (Charlotte Region), 2022-present
- Family Services Committee, co-chair, Habitat for Humanity, 2021-present
- Member, Real Estate Executive Council (REEC), 2024
- Finance Committee, Board of Directors, American Red Cross of the Delmarva Peninsula, 2013-2014
- Governance Committee, Board of Directors, Christina Cultural Arts Center, 2012-2014

## **PROFESSIONAL EXPERIENCE**

- Vice president and general counsel, Holman Capital Corporation, 2017-2018

## **EDUCATION AND CERTIFICATIONS**

### **EDUCATION**

- University of North Carolina School of Law, J.D., 2011
- University of North Carolina at Greensboro, B.S., 2008, economics
- University of North Carolina at Greensboro, B.S., 2007, business administration

### **BAR ADMISSIONS**

- Delaware
- North Carolina

## **SPEAKING ENGAGEMENTS**

- Two-time Distinguished Speaker at the Delaware Minority Job Fair (2012, 2013).
- Panelist, "Retention, Evaluation, Advancement & Promotion," Penn Law, November 8, 2021.
- Panelist, "Power in Relationships | Making the Most of Your Connections," UNC Law BLSA Alumni Bootcamp 2020, September 12, 2020.

## **PUBLICATIONS**

- Co-author, "Hunting for the Perfect Subordinate Debt Tool? Mezzanine Financing and Preferred Equity Financing: Suitable Ammunition," *The Real Estate Finance Journal*, Fall/Winter 2015.