

## Agustin E. Rodriguez

Partner

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Agustin is a seasoned business partner who leverages his in-house background to guide tobacco, cannabis, gambling, and other highly regulated clients as they navigate federal, state, and local regulation of the licensing, taxation, marketing, advertising, and sale of their products and services.

### OVERVIEW

Agustin is sought after by clients for his strategic counsel on their most challenging competitive and regulatory compliance issues, including tobacco Master Settlement Agreement issues, federal and state enforcement investigations, licensing and excise tax issues, developing compliance programs, and evaluating advertising and marketing practices. A partner in the firm's Regulatory Investigations, Strategy + Enforcement (RISE) Practice Group as well as its Tobacco + Nicotine and Cannabis law practices, he represents manufacturers, distributors, retailers, and suppliers in all aspects of their businesses, including regulatory compliance, FDA requirements, administrative disputes involving federal or state governmental entities, mergers and acquisitions, commercial agreements, and taxation matters.

Before joining the firm, Agustin was a vice president and associate general counsel at Altria Group, Inc., the largest tobacco company in the U.S. In this role, he addressed a wide range of compliance, corporate governance, litigation, and transactional issues worldwide, focusing on strategic results and successful resolutions. Agustin leverages this experience to work with clients in all segments of the tobacco industry, including cigarettes, cigars, smokeless tobacco, e-cigarettes, and other novel products.

Fluent in Spanish and proficient in Portuguese, Agustin has built supply chain compliance programs in Europe, Latin America, Asia, and Africa, and helped build several regulatory compliance systems, including systems designed to mitigate exposure to risks in the areas of antitrust law, anticorruption/antibribery laws, the FCPA, and corporate social responsibility.

Agustin often writes about regulatory issues and provides ongoing analysis and commentary on regulatory developments. He is a contributor to the firm's regulatory blog, [Regulatory Oversight](#).

### REPRESENTATIVE MATTERS

#### Tobacco

- Represented a tobacco company in a multiyear arbitration with state attorneys general of 18 states and

territories over disputed payments of participating manufacturers under the Master Settlement Agreement (MSA).

- Represented a tobacco company in litigation against and investigations by state and local agencies related to state and local regulation of tobacco products.
- Represented various tobacco companies on issues related to state litigation; FDA regulation; marketing; unfair trade practices statutes; antitrust (Sherman Act and Robinson-Patman Act); anticorruption and antibribery; federal and state excise taxes; state licensing and other state laws, such as like cigarette minimum price laws and cigarette model complementary legislation; and other relevant legislative and rulemaking issues.

## **Cannabis**

- Counseled Harvest Health and Recreation Inc. on regulatory matters in connection with its sale to Trulieve Inc., which, at the time of closing, created the largest cannabis operator in the U.S. on a combined retail and cultivation footprint basis.
- Counseled various issuers listing on U.S. securities exchanges about federal and state cannabis regulation.
- Counseled a mezzanine financier seeking to invest in a state medical marijuana licensee.
- Counseled various manufacturers and suppliers of smokeable hemp and other cannabis products on federal and state cannabis regulation.
- Counseled payment processors about federal and state cannabis regulation.

## **Advertising and Marketing**

- Represented a retailer in investigations by state attorneys general regarding alleged unfair and deceptive product marketing practices.
- Counseled various clients on advertising for consumer products, including FDA and FTC regulation, NAD, and other marketing and advertising regulation.

## **Gambling**

- Counseled the owner of a casino on regulatory compliance and represented it in its transactional structuring and capitalization as it pursued one of a handful of concessions in the Commonwealth of Virginia.
- Counseled applicants on the regulatory requirements of obtaining a Virginia sports betting license.

## **In-House and General Corporate Experience**

- Managed legal work related to a *Fortune* 200 consumer products company's strategy and business development, investor relations, procurement, manufacturing, sales, information services, and environmental and real estate departments for the cigarette, cigar, and smokeless tobacco divisions.
- Coordinated litigation and other legal work related to a tobacco MSA, working collaboratively with and, where necessary, adverse to various state attorneys general offices.
- Represented a structured financial leasing company in a federal breach of contract action against a large midwest public utility lessee.
- Managed legal work and associated compliance infrastructure related to European and Latin American tobacco and alcohol joint ventures and critical supply chains in China and Latin America.

## **AWARDS**

- Virginia Rising Star, *Super Lawyers* (2007)

- Emerson G. Spies Award, Virginia Bar Association

## TOP AREAS OF FOCUS

- Cannabis
- Marketing + Advertising
- State Attorneys General
- Tobacco + Nicotine

## ALL AREAS OF FOCUS

- Cannabis
- Consumer Products
- Corporate
- Gaming
- Hemp + Hemp Derivatives Industry
- International
- Litigation + Trial
- Marketing + Advertising
- Regulatory Investigations, Strategy + Enforcement
- State Attorneys General
- Tobacco + Nicotine

## PROFESSIONAL/COMMUNITY INVOLVEMENT

- Board of Directors, Nicotine Resource Consortium (2026)
- Cannabis-Derived Products Committee, Food & Drug Law Institute
- Member, Law360 Cannabis Editorial Board (2022, 2023)
- Tobacco and Nicotine Products Committee, Food & Drug Law Institute (2021-2023)
- Mentor, Startup Virginia
- Board chair emeritus and director, Housing Opportunities Made Equal of Virginia, Inc.
- Secretary and director, Virginia Museum of Fine Arts Foundation
- Director, Richmond SPCA
- President, Princeton Association of Virginia
- Trustee, Virginia Museum of Fine Arts, 2007-2012
- Leadership Metro Richmond, Class of 2006

## EDUCATION AND CERTIFICATIONS

### EDUCATION

- The University of Chicago Law School, J.D., 1994
- Princeton School of Public and International Affairs, B.A., 1990
- Harvard Business School, Executive Education Program on Corporate Governance & Leadership in the

Boardroom

- The University of Chicago Booth School of Business, Executive Education Program on Mergers and Acquisitions

## BAR ADMISSIONS

- Virginia
- District of Columbia

## LANGUAGES

- Spanish
- Portuguese

## SPEAKING ENGAGEMENTS

- Speaker, "2026 Trends in Federal, State, and Local Government Enforcement," 8th Annual Next Generation Nicotine Delivery USA, June 4, 2026.
- Moderator, "Litigation in Focus: Implications for Smoke-Free Products," The American Tobacco + Nicotine Forum, April 22, 2026.
- Speaker, "Cannabis & Hemp 101 (What is Cannabis/Hemp?)" and "Lending to Cannabis and Hemp Companies," Cannabis and Hemp Financial Services eSchool, February 2-3, 2026.
- Moderator, "Harm Reduction Opportunity of on! PLUS Nicotine Pouches," FDLI: Tobacco and Nicotine Products Regulation and Policy Conference, October 30, 2025.
- Speaker, "Trade Protectionism & Supply Chain Adaptation – Navigating Regulatory & Policy Shifts," New Approaches to Tobacco Control & Harm Reduction Summit, September 22, 2025.
- Speaker, "PACT Act Requirements: Common Issues and Notable Litigation," 2025 FTA Tobacco Tax Annual conference, August 12, 2025.
- Speaker, "2025 Trends in Federal, State, and Local Government Enforcement," 7th Annual Next Generation Nicotine Delivery USA, June 4-5, 2025.
- Speaker, "The Legislative Landscape: State & Local Tobacco Policy Update," The American Tobacco + Nicotine Forum, April 17, 2025.
- Speaker, "Cannabis Regulation in the United States," Cannabis & Hemp Financial Services eSchool 2025, February 3, 2025.
- Speaker, "Enforcing Against Illicit E-Cigarettes," 2024 FDLI Enforcement, Litigation, and Compliance Conference: For the Drug, Device, Food, and Tobacco Industries, December 10, 2024.
- Panelist, "Chevron, Triton, Registry Bills – An Evolving Legal & Regulatory Landscape in the US," Third Annual New Approaches Summit, September 23, 2024.
- Panelist, "Weight of the Evidence: Assessing the Benefits of Smokefree Alternatives to Adults Who Smoke and the Risk of Underage Initiation," 77th Tobacco Science Research Conference, September 9, 2024.
- Panelist, "State Regulation of Nicotine Products: Evaluating Flavor Bans and Registration Lists," 2024 FDLI Annual Conference, May 16, 2024.
- Speaker, "State and Local Regulatory Developments and Enforcement Challenges," Tobacco and Nicotine Products Regulation and Policy Conference, October 27, 2023.
- Speaker, "Cannabis Banking and the Banking Secrecy Act (BSA)," National Association of Federal Credit Union's BSA School, August 16, 2023.
- Speaker, "Budding Cannabis Law from Four Perspectives: A 'Joint' Presentation from the Litigation, Criminal, Health, and Real Property Sections of the VSB," Virginia's State Bar Annual Conference, June 15, 2023.

- Moderator and Speaker, “Constructive Assessment and Solutions Towards Better [FDA Tobacco Product] Submission Pathways,” TMA Annual Conference, April 18, 2023.
- Speaker, “FDA Enforcement Priorities and Actions in Tobacco and Nicotine Products,” Food and Drug Law Institute Enforcement, Litigation, and Compliance Conference, December 7, 2022.
- Speaker, [2022 TPPA Annual Conference. Solving the Payments Puzzle](#), November 16-18, 2022.
- Moderator, “Product Standards Part One: Combustible Products,” FDLI Tobacco and Nicotine Products Regulation and Policy Conference, October 20, 2022.
- Speaker, “Cannabis Regulations in the United States: Implications for Corporate Counsel,” Hispanic National Bar Association Annual Conference, March 25, 2022.
- Moderator, “[Technological Solutions to Preventing Youth Marketing and Access](#),” Food and Drug Law Institute (FDLI) Tobacco and Nicotine Conference, October 29, 2021.
- Speaker, “Marijuana Regulation in Virginia,” Top of Virginia Regional Chamber Public Policy Virtual Forum, June 28, 2021.
- Speaker, “Hot Button Issues and Trends in State and Local Government Tobacco Regulation and Enforcement,” Food and Drug Law Institute (FDLI) Enforcement, Litigation, and Compliance Conference, December 15-16, 2020.
- Moderator, “Hot Button Issues and Trends in State and Local Enforcement,” Hispanic National Bar Association Annual Conference and Convention, September 22, 2020.
- Speaker, “Imagining a National Regulatory Framework,” Attorney General Alliance Cannabis Project’s Annual Virtual Meeting, July 29, 2020.
- Speaker, “Advertising and the First Amendment,” Attorney General Alliance Cannabis Law & Policy Virtual Summit, April 21, 2020.
- Speaker, “Bringing Hemp Back: Latest Developments in Cannabis and Implications for Payment Processors,” Third Party Payment Processors Association (TPPPA), December 12, 2019.
- Speaker, “Update on Cannabis Regulation,” Third Party Payment Processors Association (TPPPA), September 19, 2019.

## PUBLICATIONS

- Co-author, “FDA Proposes Foreign Manufacturing Establishment Registration and Product Listing Requirements,” [Regulatory Oversight](#) and [Tobacco Law Blog](#), July 2, 2026.
- Co-author, “Nicotine Pouches Taxable as “Tobacco Products” in Texas, State Supreme Court Rules,” [Regulatory Oversight](#) and [Tobacco Law Blog](#), June 22, 2026.
- Co-author, “New FDA Guidance Clarifies Enforcement Discretion Policy for Certain ENDS and Nicotine Pouch Products,” [Regulatory Oversight](#) and [Tobacco Law Blog](#), May 15, 2026.
- Co-author, “[Partial Marijuana Rescheduling: Where Things Stand](#),” [Regulatory Oversight](#), May 11, 2026.
- Co-author, “[State AGs Turn Up the Heat on Payment Processors Over Unauthorized E-Cigarette Sales](#),” [Regulatory Oversight](#), April 21, 2026.
- Co-author, “FDA Issues Draft Guidance on Flavored ENDS PMTAs,” [Regulatory Oversight](#) and [Tobacco Law Blog](#), March 23, 2026.
- Co-author, “[Third Circuit Ruling Highlights Unique Dynamics for Cannabis-Related Contract Disputes](#),” [Regulatory Oversight](#), February 17, 2026.
- Co-author, “[Circuit Split Emerges on State Marijuana Residency Rules, With Ninth Circuit Finding Dormant Commerce Clause Inapplicable](#),” [Regulatory Oversight](#), February 10, 2026.
- Co-author, “Florida AG Sues Retailers for Alleged Violations of Nicotine Product and Consumer Protection Laws,” [Regulatory Oversight](#) and [Tobacco Law Blog](#), January 26, 2026.
- Co-author, “[Colorado AG Fines Cannabis Company for Violating Prior Settlement](#),” [Regulatory Oversight](#),

January 21, 2026.

- Co-author, “Federal Court Bars Enforcement of Virginia Vapor Directory, Pending Fourth Circuit Ruling,” *Regulatory Oversight* and *Tobacco Law Blog*, December 24, 2025.
- Podcast, “12 Days of Regulatory Insights: Day 7 – Tobacco and Nicotine Regulatory Roundup,” *Regulatory Oversight* Podcast, December 12, 2025.
- Co-author, “Congress Narrows Federal Definition of ‘Hemp,’ Effectively Banning Most Intoxicating Hemp Products,” *Regulatory Oversight*, December 10, 2025.
- Co-author, “FDA Pilot Program Will Fast-Track Certain Nicotine Pouch PMTAs,” *Regulatory Oversight*, October 21, 2025.
- Co-author, “Feds Seize Illegal E-Cigarettes Worth Millions,” *Regulatory Oversight* and *Tobacco Law Blog*, September 15, 2025.
- Co-author, “Drawback Claims Are Increasingly a Boon for Cigarette Importers,” *Regulatory Oversight* and *Tobacco Law Blog*, September 3, 2025.
- Co-author, “High Court E-Cig Ruling Opens Door For FDA Challenges,” *Law360*, August 29, 2025.
- Co-author, “Court Denies Indian Tribe’s Injunction Request Pending Appeal in PACT Act Case,” *Regulatory Oversight* and *Tobacco Law Blog*, August 18, 2025.
- Co-author, “Are State ENDS Directories Preempted? Federal Courts Are Split,” *Regulatory Oversight* and *Tobacco Law Blog*, July 24, 2025.
- Co-author, “Congressional Briefing Highlights Growing Bipartisan Consensus on the Need for Federal Clarity in Hemp-Derived Cannabinoid Regulation,” *Regulatory Oversight*, July 22, 2025.
- Co-author, “Indian Tribe Fights With ATF Over Applicability of PACT Act to Its Cigarette Sales,” *Regulatory Oversight* and *Tobacco Law Blog*, July 21, 2025.
- Co-author, “Supreme Court Says Affected Retailers May Challenge ENDS Manufacturer’s Marketing Denial Orders,” *Regulatory Oversight* and *Tobacco Law Blog*, July 10, 2025.
- Co-author, “New Mississippi Cigarette and ENDS Directory Laws Take Effect in July,” *Regulatory Oversight* and *Tobacco Law Blog*, June 16, 2025.
- Co-author, “Federal Court Pumps the Brakes on Iowa Vape Directory,” *Regulatory Oversight* and *Tobacco Law Blog*, May 9, 2025.
- Co-author, “So You’re Looking to Purchase a Tobacco/Nicotine Company,” *Tobacco Reporter*, April 2025.
- Co-author, “New US AG Shifts Resources Away From Tobacco Enforcement,” *Regulatory Oversight* and *Tobacco Law Blog*, February 26, 2025.
- Co-author, “Supreme Court Weighs Vape Venue Dispute,” *Regulatory Oversight* and *Tobacco Law Blog*, February 3, 2025.
- Co-author, “Federal Appellate Court Agrees that FDA Cannot Regulate ‘Premium Cigars,’” *Regulatory Oversight* and *Tobacco Law Blog*, January 29, 2025.
- Co-author, “FDA Proposes Limiting Nicotine Levels in Cigarettes and Certain Other Combusted Tobacco Products,” *Regulatory Oversight* and *Tobacco Law Blog*, January 18, 2025.
- Co-author, “Vape Companies Challenge Iowa’s New Vape Directory Law,” *Regulatory Oversight* and *Tobacco Law Blog*, January 6, 2025.
- Podcast, “12 Days of Regulatory Insights: Day 9 – Trends in the Tobacco Industry,” *Regulatory Oversight* Podcast, December 17, 2024.
- Co-author, “FDA Says Agency Will Enforce the Cigarette Graphic Warning Rule in December 2025, But Pending Litigation Could Still Derail Those Plans,” *Regulatory Oversight* and *Tobacco Law Blog*, September 30, 2024.
- Co-author, “New Jersey Issues Notice of Violations and Fines to Retailers Allegedly in Violation of the State’s Flavor Ban,” *Regulatory Oversight* and *Tobacco Law Blog*, August 30, 2024.
- Co-author, “Key Takeaways from the 2024 Federation of Tax Administrators (FTA) Tobacco Tax Annual

Conference,” *Tobacco Law Blog*, August 28, 2024.

- Co-author, “ATF Rift With California Tribe Could Expand State Authority Over Tribal Tobacco Sales,” *Regulatory Oversight* and *Tobacco Law Blog*, August 5, 2024.
- Co-author, “State Licensing Considerations for Tobacco and Nicotine Product Manufacturers, Importers, Distributors, and Retailers,” *Tobacco Law Blog*, July 18, 2024.
- Co-author, “FDA Unauthorized ENDS Enforcement: 2024 Mid-Year Roundup,” *Regulatory Oversight* and *Tobacco Law Blog*, July 2, 2024.
- Co-author, “PACT Act Basics: Five Things You Should Do if ATF Comes Knocking,” *Regulatory Oversight* and *Tobacco Law Blog*, June 7, 2024.
- Co-author, “Federal and State Approaches to Therapeutic Cannabis,” *Regulatory Oversight*, May 28, 2024.
- Co-author, “The Varied Landscape of Tobacco and Cannabis Flavor Bans or Restrictions,” *Regulatory Oversight* and *Tobacco Law Blog*, May 28, 2024.
- Co-author, “What’s at Stake for the Premium Cigar Industry as DC Circuit Considers FDA Appeal?,” *Regulatory Oversight* and *Tobacco Law Blog*, April 23, 2024.
- Co-author, “Advocacy Organizations Sue FDA Over Delay in Menthol Cigarette Ban,” *Regulatory Oversight* and *Tobacco Law Blog*, April 18, 2024.
- Co-author, “PACT Act Basics: Five Things Tobacco Sellers and Shippers Should Know,” *Regulatory Oversight* and *Tobacco Law Blog*, April 15, 2024.
- Co-author, “Massachusetts High Court Upholds Local Tobacco Sales Ban,” *Regulatory Oversight* and *Tobacco Law Blog*, March 25, 2024.
- Co-author, “Recreational Marijuana Regime Passes Virginia General Assembly,” *Regulatory Oversight*, March 4, 2024.
- Co-author, “State Excise Tax Considerations for Tobacco and Nicotine Manufacturers, Distributors and Retailers,” *Tobacco Law Blog*, February 20, 2024.
- Co-author, “US Supreme Court Declines to Hear Challenge to California’s Flavor Ban,” *Regulatory Oversight* and *Tobacco Law Blog*, February 9, 2024.
- Co-author, “More States Consider Establishing Vapor Product Directories,” *Regulatory Oversight* and *Tobacco Law Blog*, February 7, 2024.
- Co-author, “En Banc Fifth Circuit Solidifies Circuit Split on Flavored ENDS Product MDOs,” and *Tobacco Law Blog*, February 5, 2024.
- Co-author, “Virginia Advances Toward New Medical Cannabis License Applications With New Regulations,” *Regulatory Oversight*, January 23, 2024.
- Co-author, “Pennsylvania Seeks to Increase Competition Among Medical Cannabis Licensees With SB773 Passage,” *Regulatory Oversight*, January 22, 2024.
- Co-author, “Multiple States Consider Establishing Vapor Product Directories,” *Regulatory Oversight* and *Tobacco Law Blog*, January 22, 2024.
- Co-author, “FDA’s Center for Tobacco Products Releases Annual Regulatory Agenda,” *Regulatory Oversight* and *Tobacco Law Blog*, January 22, 2024.
- Co-author, “Redacted Cannabis Rescheduling Letter Ignites FOIA Exemption Debate,” *Regulatory Oversight*, January 8, 2024.
- Co-author, “FOIA Exemption Questions on Redacted HHS Cannabis Letter,” *Law360*, January 5, 2024.
- Co-author, “FDA Maintains Heightened Enforcement Against Sellers of Illegal E-Cigarettes,” *Regulatory Oversight* and *Tobacco Law Blog*, December 21, 2023.
- Co-author, “California Considers Modifying Prop 65 Warning Requirements (Again),” *Tobacco Law Blog*, December 12, 2023.
- Co-author, “Green in a Gray Area: Lessons for Virginia Cannabis ‘Gifting’ Businesses,” *Virginia Lawyers Weekly*, November 27, 2023.

- Co-author, “ENDS Companies Take Legal Action Against Allegedly Noncompliant Competitors,” *Regulatory Oversight* and *Tobacco Law Blog*, October 30, 2023.
- Podcast, “Chronic Payments: Unraveling the Complexities of Cannabis Banking,” *Payments Pros – The Payments Law Podcast*, October 25, 2023.
- Co-author, “FDA Ramps Up Enforcement Against Flavored Disposable E-Cigarettes as External Pressures Mount,” *Regulatory Oversight* and *Tobacco Law Blog*, September 29, 2023.
- Co-author, “Oregon Court Upholds Local Tobacco Product Flavor Ban,” *Tobacco Law Blog*, September 21, 2023.
- Co-author, “New York State Court Enjoins Licensing of Adult-Use Cannabis Dispensaries Statewide Amid Retail Cannabis Regulation Disputes,” *Regulatory Oversight*, August 23, 2023.
- Co-author, “Cannabis Plain Packaging Rules: Examples and Opportunities,” *Law360*, August 15, 2023.
- Co-author, “California AG Petitions State Court for Order to Seize Assets From an Unlicensed Cannabis Dispensary,” *Regulatory Oversight*, August 8, 2023.
- Co-author, “Employer Drug-Testing Policies Must Evolve With State Law,” *Law360*, July 19, 2023.
- Co-author, “Virginia’s New Hemp Regulations – How It Affects Businesses,” *Regulatory Oversight* and *Tobacco Law Blog*, July 14, 2023.
- Co-author, “FDA Issues Draft Guidance for Clinical Investigations of Psychedelic Drugs,” *Regulatory Oversight*, July 3, 2023.
- Co-author, “FDA Warns 189 Retailers of Elf Bar and Esco Bar Vapes Regarding Unauthorized Sales,” *Tobacco Law Blog*, June 28, 2023.
- Co-author, “What RJ Reynolds’ Calif. Suit Means for Tobacco Regulation,” *Law360*, June 27, 2023.
- Co-author, “Inside FDA’s Response to Reagan-Udall Foundation Report: Spotlight on the Public Education Campaigns and Resources Task Forces,” *Tobacco Law Blog*, June 20, 2023.
- Co-author, “*Juul Labs, Inc. v. FDA*: A FOIA Twist on the Challenge to FDA’s Marketing Denial Order,” *Update*, May 25, 2023.
- Co-author, “Stakeholders’ Input Welcome: Virginia ABC to Assess Options for Regulating Liquid Nicotine in the Commonwealth,” *Regulatory Oversight* and *Tobacco Law Blog*, May 19, 2023.
- Co-author, “RJ Reynolds Sues California AG Disputing Applicability of Flavor Ban,” *Regulatory Oversight* and *Tobacco Law Blog*, May 16, 2023.
- Co-author, “Inside FDA’s Response to Reagan-Udall Foundation Report: Spotlight on the Cross-Cutting and Regulation and Guidance Task Forces,” *Tobacco Law Blog*, April 20, 2023.
- Co-author, “Federal Government Ramping Up Vapor Enforcement,” *Tobacco Law Blog*, April 12, 2023.
- Co-author, “New Congressional Bills Seek to Advance FDA CBD Product Regulation,” *Regulatory Oversight*, March 30, 2023.
- Co-author, “Inside FDA’s Response to Reagan-Udall Foundation Report: Spotlight on the Science and Application Review Task Force,” *Regulatory Oversight* and *Tobacco Law Blog*, March 22, 2023.
- Co-author, “Hidden FDA Report Raises Questions About Its Approach to Public Records and Premarket Tobacco Review,” *Regulatory Oversight* and *Tobacco Law Blog*, March 15, 2023.
- Co-author, “FDA Announces New Proposed Rule on ‘Tobacco Product Manufacturing Practices,’” *Tobacco Law Blog*, March 13, 2023.
- Co-author, “2022 Significant Developments in the Tobacco Industry and What to Expect in 2023 (Part Two),” *Regulatory Oversight* Podcast, March 13, 2023.
- Co-author, “Virginia General Assembly Passes Bill to Regulate Delta-8 THC,” *Regulatory Oversight*, March 8, 2023.
- Podcast, “2022 Significant Developments in the Tobacco Industry and What to Expect in 2023 (Part One),” *Regulatory Oversight* Podcast, February 16, 2023.
- Co-author, “Attorneys General Enforce Lemon Laws and Penalize Puppy Mills,” *Bloomberg Law*, February 7,

2023.

- Co-author, "[FDA Won't Use Its Existing Authority to Regulate CBD After All](#)," *Regulatory Oversight and Tobacco Law Blog*, January 31, 2023.
- Co-author, "[Parsing the New Wave of State Tobacco Settlement Suits](#)," *Law360*, January 10, 2023.
- Co-author, "[Bipartisan Marijuana Research Bill Heads to Biden's Desk](#)," *Regulatory Oversight and Tobacco Law Blog*, November 23, 2022.
- Co-author, "[State Taxation of Remote Sellers: US Supreme Court Declines Review of First Post-Wayfair Decision from a State Supreme Court](#)," *Regulatory Oversight*, August 15, 2022.
- Co-author, "[Iowa Attorney General Brings Suit Against Participating Manufacturers to the Master Settlement Agreement](#)," *Regulatory Oversight Blog*, August 9, 2022.
- Co-author, "[State AGs Ask Congress to Fight THC That Attracts Youth](#)," *Vapor Voice*, July 1, 2022.
- Co-author, "[Alcohol Regulation as a Model for Cannabis Regulation: The Benefits and Drawbacks](#)," *Cannabis Business Executive*, June 29, 2022.
- Co-author, "[Troutman Lawyers Share Updates on MDO Lawsuits](#)," *Vapor Voice*, April 22, 2022.
- Co-author, "[Vermont Continues Its Crackdown on Online ENDS Sellers](#)," *Tobacco Law Blog*, April 19, 2022.
- Co-author, "[Residency Rules in Cannabis Industry May Not Withstand Constitutional Scrutiny](#)," *Cannabis Law Journal*, January 2022.
- Co-author, "[Five Tips for When State Attorneys General Come Knocking](#)," *Troutman Pepper*, January 5, 2022.
- Co-author, "[Local Law Banning Tobacco Product Sales Gets AG's Approval](#)," *Massachusetts Lawyers Weekly*, October 14, 2021.
- Co-author, "[California Passes CBD Law That Conflicts With FDA Guidance](#)," *Regulatory Oversight Blog*, October 12, 2021.
- Co-author, "[FTC Codifies "Made in USA" Labeling Standards with New Rule](#)," *Regulatory Oversight Blog*, August 31, 2021.
- Co-author, "[Bipartisan "Resources to Prevent Youth Vaping Act" Introduced in Senate and House](#)," *Tobacco Law Blog*, July 26, 2021.
- Co-author, "[Tobacco in the 117th Congress](#)," *Tobacco Law Blog*, July 6, 2021.
- Co-author, "[FDA Withdraws Notice of Proposed Rulemaking for Premium Cigars](#)," *Tobacco Law Blog*, June 14, 2021.
- Co-author, "[Virginia Governor Pushes for Additional Changes to Marijuana Legislation Passed by the General Assembly](#)," *Tobacco Law Blog*, April 5, 2021.
- Co-author, "[Fla. Tobacco Settlement Ruling Offers Caution on Contracts](#)," *Law360*, March 17, 2021.
- Co-author, "[Virginia Set to Become the 16th State to Legalize the Recreational Use of Marijuana](#)," *Tobacco Law Blog*, February 8, 2021.
- Co-author, "[California Considers Modifying Prop 65 Warning Requirements](#)," *Tobacco Law Blog*, January 29, 2021.
- Co-author, "[USDA Finalizes Rule to Establish Domestic Hemp Production Program](#)," *Tobacco Law Blog*, January 21, 2021.
- Co-author, "[THC, CBD and Other Non-tobacco Vaping Product Sellers Should Take Note of New PACT Act Provisions](#)," *Tobacco Law Blog*, January 6, 2021.
- Co-author, "[Washington State Attorney General's Office Announces \\$65,000 Settlement With Online Retailer for Illegal Online Tobacco Sales](#)," *Tobacco Law Blog*, December 29, 2020.
- Co-author, "[Congress Passes Legislation Sweeping ENDS Into PACT Act](#)," *Tobacco Law Blog*, December 22, 2020.
- Co-author, "[Tennessee Department of Revenue Clarifies That ENDS, Nicotine Pouches, Smokeable Hemp and Tobacco Substitutes Are Not Subject to OTP Tax](#)," *Tobacco Law Blog*, December 11, 2020.
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- Co-author, "[New Virginia Law Taxes Remote Sellers of Tobacco Products Beginning Jan. 1, 2021](#)," *Tobacco Law Blog*, December 8, 2020.
- Co-author, "[California Attorney General Continues Fight to Ban Flavored Tobacco Products](#)," *Tobacco Law Blog*, November 24, 2020.
- Co-author, "[Federal Court Enjoins City of Philadelphia Ban on Flavored Tobacco Products](#)," *Tobacco Law Blog*, November 17, 2020.
- Co-author, "California Attorney General Continues Fight to Ban Flavored Tobacco Products," *Troutman Pepper State Attorneys General Monitor*, November 2020.
- Co-author, "Navigating the Regulatory Wave," *Tobacco Reporter*, October 29, 2020.
- Co-author, "Retailers Must Focus on Online Sales Rules," *Vapor Voice*, October 22, 2020.
- Co-author, "[FDA's Draft Guidance for Clinical Research Regarding Cannabis and Cannabis Derivatives Takes a Firm Stance on the 0.3% THC Level](#)," *Cannabis Business Executive*, August 25, 2020.
- Co-author, "Opportunities Created by the Crisis: Manufacturing Masks as an Example," *AMCHAMDR*, August 2020.
- Co-author, "[Inter-agency Statement Issued on Banking Services to Hemp Producers](#)," *Consumer Financial Services Law Monitor*, December 11, 2019.

## **MEDIA COMMENTARY**

- Quoted, "[Cause for Optimism](#)," *Convenience Store News*, February 19, 2026.
- Quoted, "[Federal Cannabis Changes Prompt Reassessment of Hemp-Derived Products](#)," *Lexology*, December 31, 2025.
- Quoted, "[Schedule III Delays Already Starting as Trump Nominates Gaetz](#)," *CRB Monitor News*, November 15, 2024.
- Quoted, "[Generational Tobacco Bans Loom as Next Backbar Threat](#)," *Convenience Store News*, October 25, 2024.
- Quoted, "[Taxes, Bans, and a Task Force](#)," *CStore Decisions*, October 2, 2024.
- Quoted, "[Rescheduling Cannabis: Formal Rulemaking Process Can Drag on for Years](#)," *CRB Monitor News*, May 2024.
- Quoted, "[CBD & Cannabis Categories Look for Traction](#)," *Convenience Store News*, January 9, 2024.
- Quoted, "[Troutman Pepper Gains Cannabis Industry Lawyer With More Than 100 Clients](#)," *Daily Report*, July 20, 2023.
- Quoted, "[C-store Retailers Weigh Viability of Cannabis Sales](#)," *Convenience Store News*, May 4, 2023.
- Quoted, "Prioritized Enforcement," *Vapor Voice*, Issue 1, 2020.
- Quoted, "[E-Cig Industry Faces New Challenge, This Time From States](#)," *Law360*, September 18, 2019.
- Quoted, "[FDA Sends Notification Letter to Juul CEO, CLO Over Safety Claims](#)," *Law.com Corporate Counsel*, September 9, 2019.
- Quoted, "All Hands On Deck," *Vapor Voice*, Issue 4, 2019.
- Quoted, "[San Francisco Passes Ban on E-Cigarettes](#)," *Law.com*, June 26, 2019.