

Alex Speer

Associate

Atlanta

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OVERVIEW

Alex is an associate in the firm's Real Estate Practice Group with a primary focus on representing telecommunications carriers and other entities that hold and manage telecommunications-related assets. He negotiates leases and licenses for telecommunications carriers related to the placement of telecommunications towers on land and telecommunications equipment on rooftops, water tanks, and existing cellular towers, as well as distributed antenna system deals in airports, hospitals, universities, and athletic arenas. Alex also has extensive experience in commercial leasing including office, retail, and warehouse leases.

Alex works with cellular carriers and major retail businesses to coordinate and negotiate high volume leasing portfolios. He strives to meet clients' leasing needs with efficiency and respect to tight deadlines, while maintaining an excellent quality of work on individual deals.

REPRESENTATIVE MATTERS

- Represented a wireless company, in its leasing and licensing of ground, tower, or rooftop space for wireless communications facilities and with in-building distributed antenna system deals for airports, hotels, hospitals, universities, and athletic arenas.
- Represented landlords in their negotiations with cellular providers.
- Represented a national retail entity in the leasing of hundreds of individual warehouse sites around the country to assist in meeting its storage needs.

TOP AREAS OF FOCUS

- Real Estate
- Real Estate Leasing
- Telecommunications + Infrastructure

PROFESSIONAL/COMMUNITY INVOLVEMENT

- SideBar ambassador, Atlanta Bar Association (2021-2022)

EDUCATION AND CERTIFICATIONS**EDUCATION**

- University of Georgia School of Law, J.D., *cum laude*, 2017, executive articles editor, *Journal of Intellectual*

Property Law

- University of Georgia, B.S., *magna cum laude*, 2013

BAR ADMISSIONS

- Georgia

CLERKSHIPS

- Hon. William T. Boyett, Conasauga Judicial Circuit, 2017-2018
- Hon. Scott Minter, Conasauga Judicial Circuit, 2017-2018

PUBLICATIONS

- Author, "Internet Killed the Radio Star: Preventing Digital Broadcasters from Exploiting the Radio Music License Committee Rate to the Detriment of Songwriters," *Journal of Intellectual Property Law* Vol. 24:1.