Allison W. Pearce

Partner

Houston

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Allison advises corporate and private equity clients as they pursue financing and growth opportunities. Her forward-thinking strategies help companies achieve their business objectives throughout the entire corporate life cycle.

OVERVIEW

Allison represents clients in a range of complex transactions. She advises public and privately held companies in connection with mergers and acquisitions, limited liability company formation, and private equity investments. Allison also works with borrowers and lenders in financing transactions, including senior secured, mezzanine, and subordinated debt facilities, as well as SBIC investments in long-term debt and equity capital in small businesses.

Allison has significant experience across sectors such as consumer products, energy (including oilfield services and midstream transactions), industrials and manufacturing, and professional services.

REPRESENTATIVE MATTERS

Merger & Acquisitions/Private Equity

- Several private equity funds in various investments in upstream and midstream energy businesses.
- London-based private equity firm in multiple investments in U.S. based energy companies and a training solutions company.
- Main Street Capital Corporation in various debt and equity investments in portfolio companies across all industries.
- Maintenance Supply Headquarters in its acquisition by Lowe’s.
- Camp Construction Services in its acquisition by Sterling Investment Partners.
- Matrix Oil in its merger with Royale Energy.
- Azure Midstream in its sale to Clearfork Midstream.
- Elevate Midstream in its acquisitions of Woodland Midstream Partners, LP and the assets of Orion Pipeline, LLC.
- U.S. Physical Therapy in its $63 million acquisition of a provider of industrial injury prevention services.

Debt Financings

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- SBIC lenders in their financings to eligible small businesses across all industries.
- Houston-based renewables company in a convertible note offering and corporate restructuring.
- Houston-based mezzanine and private equity and debt investment firm in portfolio investments across all industries.
- Distressed debt fund in its acquisition of multiple loan portfolios.

AWARDS

- *Best Lawyers in America*® Ones to Watch: Mergers and Acquisitions Law (2021-2026); Corporate Governance & Compliance Law (2023-2026); Corporate Law (2026)

TOP AREAS OF FOCUS

- Corporate
- Emerging Companies + Venture Capital
- Financial Services
- Mergers + Acquisitions
- Private Equity
- Small Business Investment Company (SBIC)

EDUCATION AND CERTIFICATIONS

EDUCATION

- The University of Texas School of Law, J.D., *with honors*, 2014
- Trinity University, B.S., *cum laude*, 2011, finance and economics

CERTIFICATIONS AND MEMBERSHIPS

- Board of Directors, ACG Houston
- Council member, HBA M&A section

BAR ADMISSIONS

- Texas

SPEAKING ENGAGEMENTS

- “Getting Your House in Order,” Smart Business Dealmakers Conference – Houston, November 8, 2023.

MEDIA COMMENTARY

- “Volpe, Bluewater form FIT, acquire Revak,” *Texas Lawbook*, July 25, 2023.
- “Bluewater Forms Fox Innovation, Makes First Deal,” *The Deal*, July 24, 2023.
- “LP First Capital, GP Capital Partners form National Cyber Group,” *The Texas Lawbook*, July 5, 2022.