Amanda A. Hassan

Partner

Detroit

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Amanda helps clients navigate complex commercial transactions. Companies in the life sciences and automotive industries rely on her strategic advice in launching new products, navigating commercial and operational needs, and negotiating domestic and cross-border agreements.

OVERVIEW

Amanda represents automotive, medical device, and pharmaceutical companies in their most significant transactions, partnering with clients to identify advantageous commercial structures and terms that will achieve strategic goals and position the company for success.

Amanda advises life sciences clients on joint development, licensing, sponsored research, and manufacturing arrangements. She understands the highly regulated nature of the life sciences industry, as well as her clients' complex IP needs, and structures transactions that help to keep clients compliant while protecting their most important aspects. Amanda also represents both distributors and suppliers in exclusive distribution agreements. Much of her work is cross-border, and she regularly counsels clients as they bring products into new international markets.

Based in Detroit, Amanda also has significant experience representing automotive and technology companies in commercial transactions and corporate counseling matters. She advises on and negotiates various agreements for these clients, including licensing, development, services, software as a service, outsourcing arrangements, partnership, supply agreements, nondisclosure agreements, terms and conditions, and vendor agreements.

REPRESENTATIVE MATTERS

- Represented a wound care and regenerative therapy company in several strategic transactions, including a cross-border preferred share investment and exclusive distribution agreement. The transactions allowed the client to expand its portfolio and bring new products to the U.S. market.
- Represented an electric vehicle battery manufacturer in the negotiation of joint development and strategic partnership agreements with a leading automotive manufacturer relating to a joint venture for the development of electric vehicle lithium-ion battery technology.
- Counseled an international automotive software and consulting services provider including, without limitation: (a) negotiating complex commercial agreements; (b) preparing template agreements; (c) analyzing and counseling clients on business and legal risks; (d) analyzing laws applicable to client, including global data

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privacy and protection laws; and (e) reviewing and revising privacy policies and online terms and conditions, including appropriate data protection notice and consent language.

- Advises an international automotive supplier client on its global opportunities, including negotiating agreements impacting the client's liability and intellectual property rights. Works with client sales personnel to provide solutions that help meet client business needs while complying with client's internal policies and procedures with respect to project management and finance, as well as all applicable laws.
- Counseled a digital supply chain company on template technology, commercial agreements, and terms and conditions, and negotiated various commercial agreements with large, multibillion-dollar global customers.
- Executed an exclusive supply agreement with a company that creates automotive paints and performance coatings for both industry and consumers worldwide.
- Serves as counsel to software startup companies, including developing template agreements and policies and advising on software development agreements.

AWARDS

- *Best Lawyers in America®: Ones to Watch*: Corporate Law (2024-2025)

TOP AREAS OF FOCUS

- Automotive
- Commercial Contracting
- Health Care + Life Sciences
- Life Sciences Transactions
- Technology

ALL AREAS OF FOCUS

- Automotive
- Commercial Contracting
- Corporate
- Health Care + Life Sciences
- International
- Life Sciences Transactions
- Litigation + Trial
- Tariff + Trade Task Force
- Technology

EDUCATION AND CERTIFICATIONS

EDUCATION

- The University of Toledo College of Law, J.D., *magna cum laude*, 2009, Order of the Coif
- Wayne State University, B.S., *magna cum laude*, 2005, psychology

BAR ADMISSIONS

- Michigan

SPEAKING ENGAGEMENTS

- Speaker, “Academic Innovation to Market Reality: Best Practices for University Spin-Offs,” Troutman Pepper Locke Webinar, July 22, 2026.
- Speaker, “Cross Border Life Sciences Distribution Agreements: A Trade Compliance Playbook,” Troutman Pepper Locke, March 18, 2026.

PUBLICATIONS

- Contributor, “Rewriting the Life Sciences Collaboration Playbook: How Cell and Gene Therapies Are Reshaping Deal Terms, Regulatory Strategy, and IP,” *Troutman Pepper Locke*, October 23, 2026.
- Podcast, “Strategic Alignment With Collaboration Is Essential to a Life Sciences M&A Exit,” *Troutman Pepper Locke*, May 6, 2026.