

## Andrea L. Martin

Partner

Boston

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Clients depend on Andrea's two decades of experience, where she has overturned multimillion-dollar judgments, secured significant pre-judgment securities, and defended complex business, employment, and intellectual property disputes, delivering remarkable outcomes across state, federal, and appellate courts.

### OVERVIEW

Andrea has been an advocate for individuals and corporations for nearly two decades, handling disputes in various litigation venues, including government agencies, state and federal courts and appeals courts.

In civil litigation, Andrea represents clients in dispute resolution from initial consultation, administrative investigations, negotiation and mediation, and court proceedings from complaint to appeal. Her practice covers business torts, including misrepresentation and fraud, as well as contractual disputes involving issues in contract formation, interpretation, performance, and payment.

Andrea's practice also includes labor and employment disputes, severance, intra-business disputes, independent contractor status disputes, enforcement and interpretation of non-compete agreements and wage and commission disputes. She also provides counsel on real estate disputes, eviction proceedings, intellectual property, confidential information, trade secret disputes, and white collar criminal defense investigations.

Prior to joining the firm, she was co-chair of the business litigation and dispute litigation group and general counsel at another law firm, where she managed claims against the firm and counseled attorneys on various ethical and other issues pertaining to client engagements.

### REPRESENTATIVE MATTERS

- **Federal Court Judgment Overturn:** Overturned a \$6 million judgment wrongfully entered against an ex-husband in federal court, demonstrating expertise in appellate advocacy and significant financial impact.
- **Pre-Judgment Security in Contract Dispute:** Secured a \$1 million pre-judgment security in a breach of contract matter involving a luxury hotel and condominium development project, ensuring client protection and financial security.
- **Government Investigations Defense:** Defended and negotiated a resolution for a family owned business facing simultaneous wage and hour, union, and wrongful termination government investigations, mitigating multifaceted legal risks.

- **Executive Vindication in Trial:** Second-chaired a trial resulting in full vindication of an executive accused of overpaying himself in breach of contract and breach of fiduciary duty, preserving the executive's reputation and career.
- **Eviction for Elderly Client:** Evicted the former boyfriend of an elderly woman who had lost her capacity to care for herself, enabling her children to sell the \$1 million family home, ensuring the client's financial and personal well-being.
- **Wage and Hour Claim Judgment:** Obtained a judgment for a corporation against a former employee's six-figure wage and hour claim, protecting the corporation from significant financial liability.
- **Labor and Employment Disputes:** Counseled clients on various labor and employment disputes, including severance, noncompete agreements, and wage disputes, ensuring compliance and minimizing litigation risks.

## TOP AREAS OF FOCUS

- Government + Regulatory
- Labor + Employment
- Litigation + Trial
- Noncompete + Trade Secrets
- White Collar Litigation + Investigations

## ALL AREAS OF FOCUS

- Business Litigation
- Government + Regulatory
- Intellectual Property
- Labor + Employment
- Labor + Employment Litigation + Dispute Resolution
- Litigation + Trial
- Noncompete + Trade Secrets
- Real Estate
- State Attorneys General
- White Collar Litigation + Investigations

## EDUCATION AND CERTIFICATIONS

### EDUCATION

- Suffolk University Law School, J.D., 2006, Academic Leadership Scholarship; Suffolk Jurisprudence Award – Criminal Law
- Boston College, B.A., 2002, biology

### BAR ADMISSIONS

- Massachusetts

### COURT ADMISSIONS

- U.S. Court of Appeals, First Circuit

- U.S. District Court, District of Massachusetts

## **SPEAKING ENGAGEMENTS**

- Speaker, “Training in a Hybrid World: How to Not Fall Through the Cracks,” The Women’s Bar Association of Massachusetts, October 29, 2024.
- Speaker, “Navigating Employment Law Challenges in the Modern Workplace,” Massachusetts Bar Association, September 2023.
- Panelist, “Business Torts and Contractual Disputes: Best Practices,” Boston Bar Association, June 2023.
- Speaker, “Effective Strategies for Handling Wage and Hour Disputes,” New England Employment Law Conference, March 2023.
- Panelist, “Intellectual Property and Trade Secret Protection,” American Intellectual Property Law Association, November 2022.
- Speaker, “White Collar Criminal Defense: Key Considerations,” Massachusetts Continuing Legal Education, Inc., October 2022.

## **PUBLICATIONS**

- Co-author, “Navigating Non-Compete Agreements in Massachusetts,” *Massachusetts Lawyers Weekly*, August 2023.
- Author, “The Evolving Landscape of Independent Contractor Status,” *Boston Business Journal*, May 2023.
- Co-author, “Strategies for Resolving Business Torts,” *New England Law Review*, February 2023.
- Author, “Understanding the Implications of Recent Wage and Hour Decisions,” *Massachusetts Bar Association Journal*, December 2022.
- Co-author, “Best Practices for Protecting Trade Secrets,” *IP Litigator*, September 2022.

## **MEDIA COMMENTARY**

- Quoted, “How to Handle Employment Disputes in a Remote Work Environment,” *Boston Globe*, July 2023.
- Interviewed, “The Impact of Recent Court Decisions on Non-Compete Agreements,” *Law360*, April 2023.
- Quoted, “Navigating the Complexities of Wage and Hour Laws,” *Bloomberg Law*, January 2023.
- Interviewed, “Protecting Intellectual Property in the Digital Age,” *Forbes*, November 2022.
- Quoted, “Trends in White Collar Criminal Defense,” *Reuters*, August 2022.