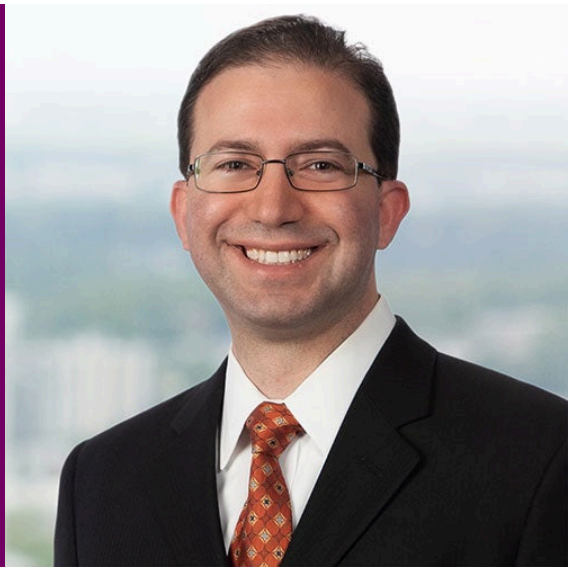
Andrew J. Weiss

Director of Procurement

Atlanta

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OVERVIEW

Andrew is a dynamic and results-oriented leader with more than 20 years of experience in the legal industry, specializing in procurement and strategic innovation.

Renowned for his ability to increase value while reducing costs and risks, Andrew is a collaborative and decisive leader committed to maximizing value and fostering strong vendor relationships. He works closely with partners, chiefs, clients, and stakeholders to streamline processes and manage risks effectively. His strategic thinking and practical implementation skills support firmwide initiatives, always prioritizing maximum value over mere cost reduction. Andrew's passion for innovation, collaboration, and negotiation is evident in his approach, consistently delivering strategic solutions that align with the firm's goals.

As the director of procurement, Andrew serves as a strategic leader responsible for shaping and executing the firm's enterprise-wide procurement strategy for goods and services. He is a forward-thinking professional who can act as a procurement thought partner across departments, drive financial value, and ensure operational excellence. Andrew leads a high-performing team that cultivates strong vendor partnerships and oversees complex contract negotiations.

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