

Andrew Medeiros

Managing Director of Innovation

Philadelphia

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Andrew has experience managing a team of J.D. technologists, creatively designing technology and process solutions to meet clients' legal and business needs.

OVERVIEW

As a trained attorney and certified Lean Six Sigma Black Belt, Andrew marries expertise in process improvement, technology, and legal to focus on simple yet powerful solutions that help the firm's attorneys more easily and more efficiently deliver quality legal services.

Andrew is dedicated to finding new ways of using technology to practice better. He wields a unique set of skills, honed during a career in online journalism and through a variety of legal roles with startup companies, government agencies, and legal aid organizations. This legal and technical background allows Andrew to excel as a technologist, consultant, and problem-solver.

AWARDS

- Named Unsung Heroes, [Pennsylvania Legal Awards](#), *The Legal Intelligencer* (2024)
- Recognized by LegalOps.com's [Running Legal Like a Business Awards](#), "Best Use of AI in a Law Firm" (2024)

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, *Law360* Legal Tech Editorial Advisory Board (2025)

EDUCATION AND CERTIFICATIONS

EDUCATION

- Chicago-Kent College of Law at Illinois Institute of Technology, J.D., 2012, Certificate in Criminal Justice, executive articles editor, *Chicago-Kent Law Review*; executive editor, *Seventh Circuit Review*
- Seton Hall University, B.A., 2007, editor-in-chief, *The Setonian*, *Student Newspaper*; Lambda Pi Eta; Phi Alpha Theta

BAR ADMISSIONS

- Illinois

SPEAKING ENGAGEMENTS

- Speaker, "Tech Transformation: How Law Firms Are Harnessing AI to Serve Clients," International Trademark Association's The Business of AI Conference, March 20, 2024.
- Speaker, "Collaboration, Education, and Innovation: A Comprehensive Dive into Troutman Pepper's AI Journey," Inside Practice's Legal AI Pathfinder's Assembly: New York 2023, December 7, 2023.
- Speaker, "Consolidating Your Firm's AI Expertise: Amplifying and Unifying Talent and Resources Capable of Identifying and Recognizing Opportunity and Risk," Inside Practice's Inflection Point: The Legal AI Revolution Part 2, September 14, 2023.
- Speaker, "The Benefits of AI-Powered Contract Review for Firms and Their Clients," Troutman Pepper, September 28, 2021.
- Speaker, "Where the Lines Blur: Defining Knowledge Management and Information Governance in Your Organization (Especially When They Overlap!)," International Legal Technology Association Conference (ILTACON) 2021, August 26, 2021.
- Speaker, "Leveraging Matter Metadata to Determine Scope and Pricing Strategy," P3 – The Practice Innovation Conference, June 11, 2020.

PUBLICATIONS

- Co-author, "A Merger of the Minds: The Role of Knowledge Management in AI Adoption," *ACG Magazine*, April 21, 2026.

MEDIA COMMENTARY

- Quoted, "Troutman Pepper's Generative AI Assistant One Year Later," *Law360 Pulse*, August 23, 2024.
- Interviewed, "Unsung Heroes 2024: Andrew Medeiros," *The Legal Intelligencer*, May 6, 2024.
- Quoted, "Legal Tech Industry Looks to Future of Generative AI Models," *Law360*, October 30, 2023.
- Quoted, "Microsoft Tightens Grip on Law Firms With Generative AI," *Law360*, September 25, 2023.
- Quoted, "6 Law Firms That Have Launched Internal Generative AI-Powered Chatbots," *Law.com*, September 8, 2023.
- Quoted, "For Law Firms, Launching Generative AI Chatbots Requires More Than Just Novel Technology," *Law.com*, September 6, 2023.
- Quoted, "Troutman Pepper Rolls Out Proprietary Gen AI Chatbot 'Athena' With Painstaking Care," *Law.com*, August 23, 2023.
- Speaker, "Decision Making Based on Data: Answer to All Problems? Part 2: Client-Facing Decision Making Based on Data," *ILTA Podcast*, April 21, 2022.
- Interviewed, "Episode 8: Merging Firms," *Neota Network TV*, August 31, 2021.