Anthony D. Greene

Partner

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OVERVIEW

Anthony chairs the firm's Real Estate Department and is a member of the Executive Committee.

Anthony is a partner in the firm's Real Estate Practice Group, a nationally recognized practice advising clients on a broad range of real estate matters. His clients include developers, investors, national tenants and landlords, lenders, and parties with interests in real estate of all sizes, ranging from individuals to publicly traded REITs. Anthony's practice covers numerous product types, including office, multifamily, industrial, retail, hospitality, and mixed-use properties.

Anthony is recognized in *Chambers USA* as one of the leading lawyers for Real Estate in Georgia. Anthony devotes a significant portion of his practice to the representation of parties in major debt transactions. He also leads all types of complex real estate deals, including high-profile acquisitions, dispositions, debt and equity transactions, ground-up development, and leasing.

REPRESENTATIVE MATTERS

Development and Financing: Lead counsel in the development and financing of projects across the U.S. totaling billions of dollars, including the following notable transactions:

- Represented the developer in the development of a 700-room convention center hotel in an opportunity zone in Salt Lake City, UT. In addition to equity investments, the transaction involved multiple layers of debt financing: $190 million senior construction debt (mortgage and mezzanine); a $55 million C-PACE loan; and a $45 million municipal bond loan involving sales and use tax bond proceeds.
- Represented the developer in the development of a 530,000-square-foot Class A+ office building in Midtown Atlanta, including a $224,246,000 construction loan.
- Represented the developer in the development of a 30-story luxury residential tower in Midtown Atlanta, including a $115,262,000 construction loan.
- Represented the borrower in a $110 million ground leasehold refinancing of a convention center hotel in San Diego, CA.
- Represented the borrower in a $149.8 million refinance loan secured by a 360,925-square-foot office building and related improvements in Atlanta, GA.

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- Represented the developer in a $105 million construction loan to build a 309,000-square-foot office building in Midtown Atlanta, GA.
- Represented a charitable organization in the development and financing of the National College Football Hall of Fame in Atlanta, GA.
- Represented the borrower in a $188.83 million loan secured by a three-building, 1.3 million-square-foot office complex in Houston, TX.
- Represented the lender in a $287.18 million loan secured by 65 health care facilities located in 20 states.
- Represented a Japan-based real estate developer and investment group in the $200 million purchase and financing of a 2.3 million-square-foot bonded logistics and warehousing facility located in the Wai Gao Qiao Bonded Logistics Park, Shanghai, China, and in the $120 million refinancing of the credit facility, a transaction that was recognized as “Deal of the Year (Banking)” by the legal journal *China Law & Practice*.

Purchase and Sale Transactions: Lead counsel to buyers and sellers in high-profile transactions covering multiple product types, including the following:

- Represented the seller in a $455 million sale of a 47-story, 970,000-square-foot office tower in Charlotte, NC.
- Represented a publicly traded REIT in the off-market acquisition/contribution of a mixed used development in Midtown Atlanta valued at $215 million, containing 311,000-square-feet of office and retail space and an 835-space parking garage.
- Represented a real estate investment trust in the $163 million sale of a 750,000-square-foot shopping center in Tennessee.
- Represented a New York real estate company in the sale of a $60 million office building in Manhattan and the purchase of an $80 million office building in Manhattan as part of a 1031 tax-free exchange, which included the negotiation of $48 million in acquisition financing.
- Represented a real estate company in the $81 million sale of an office building located at 31 West 27th Street in Manhattan.
- Represented a joint venture in the development and $200 million sale of a mixed-use project in Atlanta, GA, containing more than 122,000-square-feet of retail space and 745 apartments.
- Represented the buyer in the $232.6 million acquisition of the Post Oak office complex in Houston, TX.

Leasing Transactions: Counsel to landlords and tenants in multiple asset classes, including the following:

- Representing a national restaurant tenant as lead counsel in more than 100 leasing transactions across the U.S., including ground leases, “curb-in” pad leases and space leases (in-line and street level of urban high-rise).
- Represented an office tenant in full-floor office lease and buildout at 605 West 27th Street, New York, NY.
- Represented a national retailer tenant in a lease for the new “Brand Experience” store in The Battery Atlanta Retail Village that is a part of Truist Park in Atlanta, GA.
- Represented a national shopping center developer as landlord on numerous retail space leases and ground leases.
- Assisting several clients with form leases and alternative provision playbooks.

AWARDS

- *Chambers USA*: Real Estate, Georgia (2023-2026)
- *Legal 500 United States:* Real Estate: Land Use/Zoning (2025-2026); Real Estate: Real Estate – Mid-Market ($0-$500M) (2021-2026); Real Estate: Real Estate Finance (2026)

TOP AREAS OF FOCUS

- Investment, Acquisition + Disposition
- Real Estate
- Real Estate Leasing

ALL AREAS OF FOCUS

- Investment, Acquisition + Disposition
- Real Estate
- Real Estate Investment Trusts (REITs)
- Real Estate Joint Ventures + Investments
- Real Estate Leasing

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Board of Directors, Midtown Alliance
- Member, Urban Land Institute
- Member, ICSC
- Member, NAIOP
- Member, State Bar of Georgia, Real Estate Section
- LCLD Fellow (2014)
- ULI Atlanta Center for Leadership (2012)

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia School of Law, J.D., 2001
- Emory University, B.A., 1997

BAR ADMISSIONS

- New York
- Georgia