Ben Gourley

Associate

San Diego

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OVERVIEW

Ben represents owners, investors, and developers in the acquisition, sale, and development of commercial, retail, office, and industrial properties, as well as tenants and landlords in the negotiation of leases. Ben also has experience representing clients on asset purchases agreements, as well as complex joint ventures. He also works on transactions that involve businesses with significant real estate assets, such as automobile dealerships, car washes and multifamily developments.

Ben drafts and negotiates purchase and sale agreements, asset purchase agreements, joint venture agreements, leases, loan documents, as well as other critical documents required in connection with real estate development; the review of all project due diligence, including title and survey matters and organizational documents; and the coordination of closings with title and escrow companies.

Ben graduated *magna cum laude* from the University of San Diego School of Law, where he served as comment editor for the *San Diego Law Review* and was a member of Business Law Society and the Transactional Law Team. While in law school, Ben was in the Order of the Coif and received a CALI Excellence Award in legal writing and research, international arbitration, and corporate tax.

REPRESENTATIVE MATTERS

- Representing a private equity company in the acquisition of car wash businesses and related land acquisitions for development and operation throughout the U.S.
- Representing a full service real estate company in the acquisition and development of multifamily and mixed-use properties throughout the U.S.
- Representing an investment company in the formation of a joint venture for a national restaurant franchisor operating throughout the U.S.
- Represented a family of automobile dealerships in Southern California in the disposition of the dealerships' assets and real property to an international buyer.
- Represented a retail tenant in the leasing of sites to be used for its storefront delivery service throughout the U.S.
- Represented a national restaurant chain in the sale of real property located in Los Angeles, CA for $25 million.
- Represented a large international media company in the acquisition of real property located in Century City, CA

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for $30 million.

AWARDS

- *Best Lawyers in America*®: Ones to Watch: Real Estate Law (2026-2027)

TOP AREAS OF FOCUS

- Real Estate

PROFESSIONAL EXPERIENCE

- Judicial extern, U.S. District Court, Southern District of California, 2019
- Law clerk – Civil Division, U.S. Attorney's Office, Southern District of California, 2018

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of San Diego School of Law, J.D., *magna cum laude*, 2020, Order of the Coif
- Chapman University, B.A., *magna cum laude*, 2017

BAR ADMISSIONS

- California

MEDIA COMMENTARY

- Mentioned, "Mexican Group Buys U.S. Dealerships," *Automotive News*, March 5, 2023.