Bonnie Gill

Associate

Richmond

bonnie.gill@troutman.com

D 804.697.1210



Bonnie advises clients engaged in high-stakes interactions with federal, state, and local governments, guiding government contractors and other clients who seek to optimize their outcomes in highly regulated industries.

OVERVIEW

Bonnie handles a wide range of matters for government contractors, including contract formation, performance, and administration; bid protests; REAs, claims, and claim appeals; domestic preference compliance; prevailing wage compliance; small business certification and compliance; intellectual property issues; security clearance; cybersecurity compliance; prime/sub relations; and due diligence in support of mergers and acquisitions.

Bonnie also guides clients through complex internal and government investigations as well as related litigation and alternate dispute resolution. She counsels clients in a variety of industries, including defense contracting, manufacturing, media, energy, health care, transportation, life sciences, and financial services.

Bonnie maintains an active pro bono practice including a focus on providing services to the local Richmond community.

She is a frequent contributor to the firm's *Regulatory Oversight* blog.

REPRESENTATIVE MATTERS

Government Contracts

- Representing a defense contractor in claim appeal proceedings before the Armed Services Board of Contract Appeals (ASBCA).
- Advising a financial services client in connection with sponsored claims against the U.S. government.
- Advised a manufacturer on compliance with federal assistance grant in connection with securing financing for development of a new facility.
- Represented defense contractor in support of government contract due diligence in connection with small business certification.
- Regularly advises companies on compliance with domestic preference requirements including under the Berry Amendment, Buy American Act, Trade Agreements Act, and Build America, Buy America Act.

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- Advised defense contractor on Berry Amendment, Buy American Act, and Trade Agreements Act compliance in connection with potential government investigation.
- Regularly performs transactional due diligence in connection with mergers and acquisitions involving federal and state government contracts.

Regulatory and Government Investigations

- Conducted internal investigation into alleged trade secret misappropriation for large building material manufacturer.
- Counseled a financial services client in connection with consumer protection claims brought by multiple state regulators over marketing and advertising practices.
- Represented a data and information services company in interactions with state attorneys general and various federal regulators.
- Conducted internal investigation in connection with allegations of fraud for large pharmaceutical company.
- Conducted internal investigation of claims by whistleblower alleging wrongdoing by media company.
- Advised local government entity on internal investigation.
- Represented media company in responding to third party DOJ subpoena in connection with high profile criminal investigation.

Commercial Litigation and Alternate Dispute Resolution

- Obtained a decisive seven-figure judgment following a two-week trial against a module manufacturer who supplied defective modules and refused to honor its warranty.
- Represented a cloud software company engaged in consumer class action and multidistrict litigation arising out of a data breach.
- Represented a building material manufacturer in multimillion-dollar mediation and arbitration involving breach of contract, trade secret, and intellectual property claims.

AWARDS

- *Best Lawyers in America*®: Ones to Watch, Government Relations Practice (2027)

TOP AREAS OF FOCUS

- Government Contracts + National Security
- Regulatory Investigations, Strategy + Enforcement
- White Collar Litigation + Investigations

PROFESSIONAL EXPERIENCE

- Extern, Hon. G. Steven Agee, U.S. Court of Appeals for the Fourth Circuit, 2019-2020

EDUCATION AND CERTIFICATIONS

EDUCATION

- Washington and Lee University School of Law, J.D., *summa cum laude*, editor-in-chief, *Washington & Lee Law*

Review

- University of Virginia, Ph.D.
- The American University of Paris, M.A.
- Boston University, B.A.

BAR ADMISSIONS

- Virginia

COURT ADMISSIONS

- U.S. District Court, Eastern District of Virginia
- U.S. District Court, Western District of Virginia
- U.S. Court of Federal Claims
- U.S. Court of Appeals, Eleventh Circuit
- U.S. Court of Appeals, Federal Circuit
- U.S. Court of Appeals for Veterans Claims

PUBLICATIONS

- Co-author, "Years in the Making, Suspended in a Day: DoD/W Halts CMMC Phase II but Keeps Baseline Cybersecurity Obligations," *Troutman Pepper Locke*, July 16, 2026.
- Co-author, "Preparing For What DOD Cybersecurity Audits May Uncover," *Law360*, October 9, 2025.
- Co-author, "Government Contractors and the Fall 2025 Government Shutdown: Risk Management and Best Practices," *Troutman Pepper Locke*, October 2, 2025.
- Co-author, "What to Expect When the New CMMC Final Rule Hits Defense Acquisitions on November 10," *Troutman Pepper Locke*, October 1, 2025.
- Co-author, "EO 14265: Navigating Defense Procurement Reforms," *Troutman Pepper Locke*, May 2, 2025.
- Co-author, "The Federal Contractors' Playbook: Managing Increased Costs From Tariffs and Domestic Material Demands," *Troutman Pepper Locke*, March 20, 2025.
- Co-author, "Emerging Trends: Federal Enforcement of Contract Cybersecurity Requirements," *Thomson Reuters Westlaw Today*, February 11, 2025.
- Co-author, "Federal Cybersecurity Requirements Ought Not Be Ignored by Contractors," *Troutman Pepper*, October 8, 2024.
- Co-author, "Contractor's Guide to the Revised Davis-Bacon Act Regulations," *Surety Bond Quarterly*, October 2024.
- Co-author, "Advancing Nuclear Energy: The Role of Advanced Technologies in a Changing Political and Regulatory Landscape," *Infrastructure*, Volume 62, Number 4, Summer 2023.
- Co-author, "Focusing on the Primary Purpose: Protecting the Attorney – Client Privilege and Work Product Doctrine in Incident Response," *Cyber Security: A Peer-Reviewed Journal*, July 11, 2022.
- Co-author, "Auto Industry Faces Stepped-Up Scrutiny by State AGs," *WardsAuto*, March 15, 2022.
- Co-author, "FINRA Report Highlights New Topics and Emerging Risks for 2022," *Troutman Pepper*, February 17, 2022.
- Co-author, "Recent State Court Decisions Reaffirm Scope of State Attorney General Authority," *Troutman Pepper*, January 11, 2022.
- Co-author, "President Biden's Working Group on Financial Markets Issues Report on Stablecoins," *Troutman Pepper*, November 3, 2021.

- Co-author, “Down-to-the-Wire Virginia Attorney General Race Presages Other Close Races in 2022,” *Troutman Pepper*, November 1, 2021.
- Co-author, “New York Doubles Down on Regulatory Scrutiny of Crypto Lending Firms,” *Troutman Pepper*, October 22, 2021.
- Co-author, “Thirty State Attorney General Offices Are up for Grabs,” *Reuters*, October 13, 2021.
- Co-author, “Adopting Breakthrough Factors, Connecticut Supreme Court Hands Victory to Tribal Lending Entity Great Plains Lending,” *Troutman Pepper*, June 9, 2021.
- Co-author, “Virginia AG’s New Office of Civil Rights Will Scrutinize Business Activities in 2021,” *Troutman Pepper State Attorneys General Monitor*, February 2021.