Brad Hawley

Partner

Austin Dallas

brad.hawley@troutman.com

D 512.305.4706



Brad's experience guiding financial institutions and real estate developers through complex transactions, coupled with his role as primary outside counsel for major publicly traded companies, makes him a go-to attorney in the real estate industry.

OVERVIEW

Brad represents financial institutions and real estate development clients in structuring, documenting, and negotiating the acquisition, disposition, development, leasing, and financing of commercial real property. With more than 42 years of experience, he serves as primary outside counsel for numerous publicly traded real estate companies and financial institutions across the U.S. and internationally. Brad's experience includes loan workouts and restructurings from the lender and borrower perspectives, as well as the acquisition and disposition of real estate-secured loan portfolios.

Brad's clients include major national and state banking associations, life insurance companies, and federal savings banks. He serves as the primary counsel for foreign publicly traded companies and U.S. real estate investment trusts in significant transactions involving apartment complexes, office buildings, hotels, and warehouses. Brad has a deep understanding of real estate finance, development, and restructuring, which allows him to provide comprehensive legal solutions tailored to clients' specific needs.

REPRESENTATIVE MATTERS

- Counsel to several major national and state banking associations, life insurance companies, and federal savings banks in connection with their respective acquisition, development, construction, and mezzanine financing and restructure/workout/foreclosure/collection activities in Texas, California, Florida, Georgia, Nevada, Arizona, Colorado, and other states.
- Primary counsel to a foreign publicly traded company in connection with its U.S. affiliates' acquisition, financing, redevelopment, construction, leasing, and sale of more than 25 apartment complexes, office buildings, hotels, and warehouses in seven states for more than 10 years.
- Primary real estate counsel to a U.S. publicly traded real estate investment trust in connection with the acquisition and financing of more than 10 portfolios of office, service center, and flex warehouse facilities in 12 states during a three-year period, and related disposition of a 31-property multistate portfolio in connection with the merger of the client with another publicly traded real estate investment trust.
- Primary real estate counsel to a major life insurance company affiliate in connection with the reorganization of

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the partnership owning, and ultimate disposition of, the largest office building in Dallas, TX.

- Primary counsel to a Texas-based development concern in connection with the land acquisition, development, construction, leasing, and sale of office buildings in Austin, Houston, Atlanta, Orlando, and Washington, D.C.
- Counsel to a significant Dallas-based private equity opportunity fund in connection with due diligence and resulting equity transactions involving master-planned communities in Texas, California, and Washington.

AWARDS

- *Best Lawyers in America*®: Banking and Finance Law (2023-2027), Real Estate Law (2003-2027)
- *Best Lawyers in America*®: "Lawyer of the Year" Austin, Real Estate Law (2020, 2023)
- *Chambers USA*: Real Estate, Texas (2017-2026)
- *Super Lawyers*®: Texas, Banking Law (2003; 2005-2018)

TOP AREAS OF FOCUS

- Financial Services
- Real Estate

ALL AREAS OF FOCUS

- Commercial Real Estate Lending
- Financial Services
- Real Estate

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Fellow, Texas Bar Foundation
- Member, State Bar of Texas
- Member, Austin Bar Association
- Member, Texas Association of Bank Counsel
- Founding member, The Real Estate Council of Dallas
- Member, Real Estate Council of Austin
- Greater Austin Chamber of Commerce, former member, board of directors; former member, executive committee; past general counsel
- University of Texas Law Alumni Association, former member, executive committee; past president; member, council of past presidents
- Member, Opportunity Austin Economic Development Council
- Greater Austin Crime Commission, member, board of governors; member, executive committee; treasurer

EDUCATION AND CERTIFICATIONS

EDUCATION

- The University of Texas School of Law, J.D., *with honors*, 1982
- The University of Texas at Austin, B.A., *with highest honors*, 1979, Phi Kappa Phi; Phi Beta Kappa; Order of the Coif

BAR ADMISSIONS

- Texas