Brandon E. Raphael

Partner

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Companies value and rely upon Brandon's strategic and practical advice to represent them in complex business transactions throughout all stages of their lifecycle.

OVERVIEW

Brandon's practice focuses on helping clients navigate mergers, acquisitions, investment transactions, and sales of their companies. His clients include public and private companies, private equity firms, and their portfolio companies. Brandon works with clients across a wide range of industries, with significant experience representing clients in the technology, software, manufacturing, health sciences, health care, and consumer goods industries.

In addition to his transaction-based practice, Brandon regularly represents and advises U.S. companies on day-to-day legal issues and general corporate governance, including negotiating and drafting a wide range of commercial agreements.

REPRESENTATIVE MATTERS

Private Equity Transactions

- Represented a private equity firm in its sale of a provider of pharmaceutical software solutions.
- Represented a private equity firm in a minority investment in a B2B ratings and review platform for IT, marketing, and business service providers.
- Represented a private equity firm in its sale of a fire protection services company.
- Represented a private equity firm in an investment in a provider of cloud based systems for auto repair shops.
- Represented a private equity firm in its investment into a provider of clinical trial technology and software.
- Represented a private equity firm in its investment into a provider of digital forensics services.
- Represented a private equity portfolio company in multiple acquisitions of continuing medical education events and other health care educational content.
- Represented a private equity firm in its acquisition of a robotics company focused on wastewater management.
- Represented a private equity firm in an investment in a provider of recruiting platforms for developers.
- Represented a private equity backed provider of toll and fleet management software in its acquisition of certain tax compliance software products.

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Strategic Transactions

- Represented a leading regional environmental engineering and consulting firm in its sale to an NYSE-listed company.
- Represented an NYSE-listed global IT solutions company in its acquisition of a privately held provider of collaboration and communication software.
- Represented a power and energy engineering service provider in its sale to a NASDAQ-listed consulting and technology services company.
- Represented an e commerce retailer serving automotive enthusiasts in numerous acquisitions.
- Represented a unified communications as a service provider in its sale to a NASDAQ-listed global telecommunications and media conglomerate.
- Represented a pharmacy chain in its acquisition of the assets of a telemedicine kiosk business.
- Represented a hardscape and masonry product manufacturer in its sale to an NYSE-listed building materials manufacturer.
- Represented an NYSE-listed clean energy company in its acquisition of a software provider of mobility planning solutions.
- Represented a franchise-based business networking and referral organization in its sale to a private equity firm.
- Represented an NYSE-listed provider of cloud based software in its acquisition of a privately held provider of ecommerce and fulfillment technology.
- Represented a publicly registered non-traded REIT in its strategic acquisition of another publicly registered non-traded REIT.
- Represented a privately held manufacturer of water purification systems in its sale to a private equity firm.
- Represented Turkish-based company that designs and produces composite and construction reinforcement materials in various acquisitions and day-to-day legal issues.
- Represented a provider of clinical and pharmaceutical trial related software in its sale to a portfolio company of a private equity firm.
- Represented a global technology company focusing on medical and surgical products, scientific solutions, and cameras and audio products in its acquisition of a health care systems integrator.
- Represented a leading provider of enterprise software, in its acquisition of a provider of point-of-sale, mobile shopping assistant, and store inventory management products.

Venture Capital and Emerging Company Transactions

- Represented numerous private equity and venture capital funds in various early-stage investments.
- Represented numerous family offices in various equity and debt financings.
- Represented numerous technology companies in various equity and debt financing rounds.
- Represented the corporate venture arm of a publicly traded global technology company in equity financings.
- Represented a life science focused private equity firm in equity financings.
- Represented a specialty apparel company in numerous equity and debt financing rounds.
- Represented a provider of health care insurance information in equity financings.
- Represented a provider of coordinated care services in various equity and debt financings.
- Represented an SBIC fund in various equity and debt financings.

AWARDS

- Thomson Reuters Stand-out Lawyer (2022-2024) – independently rated lawyers

- *Best Lawyers in America*®: *Ones to Watch*: Corporate Law (2022-2026)

TOP AREAS OF FOCUS

- Corporate
- Corporate Governance
- Emerging Companies + Venture Capital
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Corporate
- Corporate Governance
- Emerging Companies + Venture Capital
- International
- Investment Funds + Investment Management Services
- Life Sciences Transactions
- Mergers + Acquisitions
- Private Equity
- Technology

EDUCATION AND CERTIFICATIONS

EDUCATION

- Washington and Lee University School of Law, J.D., *cum laude*, 2015
- University of Central Florida, B.A., *with honors*, 2011

BAR ADMISSIONS

- New Jersey
- Pennsylvania

COURT ADMISSIONS

- U.S. District Court, Eastern District of Pennsylvania

PUBLICATIONS

- Co-author, “Distribution Agreement Call Options May Provide Life Sciences Acquirers with an Asset Preview,” *Reuters Legal News*, June 30, 2026.
- Podcast, “Antitrust Insights for Private Equity Navigating the New Administration’s Policies,” *PE Pathways*, March 26, 2025.