Brian G. Rose

Partner

Houston

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Brian guides clients on all aspects of their key transactions. His experience across a diverse range of deals and industries is an asset to clients who seek comprehensive advice and practical strategies.

OVERVIEW

Brian advises public and privately held clients in connection with mergers and acquisitions, private equity investments, and debt financings.

He focuses his M&A practice on representing private equity firms and their portfolio companies in their strategic acquisitions and sales. Brian has also handled transactions involving distressed assets, including acquisitions and sales in Chapter 11 bankruptcy cases.

Brian's work in the debt space includes representing borrowers in lending transactions, and lenders in senior secured credit agreements, subordinated debt facilities, and SBIC investments of growth equity and long-term debt. His diverse practice also includes advising entrepreneurs and emerging growth companies in their equity raises and general corporate matters. Brian has significant experience in the industrials and manufacturing sectors, as well as energy, oilfield services, health care, professional services, and technology.

Before attending law school, Brian served as a management consultant, advising *Fortune* 500 clients on data-driven marketing strategies.

REPRESENTATIVE MATTERS

Mergers + Acquisitions/Private Equity

- Public diversified energy company in its $310 million acquisition of a refinery and related logistics assets in Montana.
- An industrials-focused, private equity firm in executing multiple acquisitions in service of its portfolio company's vertical integration strategy.
- An industrials-focused, private equity firm in multiple, strategic "bolt on" transactions to expand the platform.
- A Houston-based health care business in Chapter 11 bankruptcy in its sale to six concurrent buyers.
- Private oil and gas engineering services business in its $145 million sale to an Australian public company.

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- Houston-based staffing business in its sale to a private equity buyer.

Debt Financings

- Family office in a $320 million term loan with a private investment fund lender and a $100 million revolving credit facility, the proceeds of which were used to acquire a Houston-based industrial services company.
- Private equity fund focused on upstream oil and gas assets in a $100 million reserve-based facility to provide acquisition and working capital financing.
- SBIC lender in its $65 million financing to a construction equipment rental company.
- Distressed debt fund in its acquisition of multiple loan portfolios.

AWARDS

- Texas Rising Stars, Mergers & Acquisitions, 2017-2018
- *The Legal 500*, Recommended Lawyer in Energy Litigation: Oil and Gas

TOP AREAS OF FOCUS

- Corporate
- Emerging Companies + Venture Capital
- Financial Services
- Mergers + Acquisitions
- Private Equity
- Small Business Investment Company (SBIC)

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Houston Law Center, J.D., *cum laude*, 2007
- University of Pennsylvania, B.A., *magna cum laude*, 2001

CERTIFICATIONS AND MEMBERSHIPS

- Member, Houston Bar Association
- Fellow, Texas Bar Foundation
- Member, State Bar of Texas
- Member, District of Columbia Bar
- Member, Virginia Bar

BAR ADMISSIONS

- Texas
- District of Columbia
- Virginia

SPEAKING ENGAGEMENTS

- Speaker, “Navigating a Sale: Preparing Yourself and Your Company for the Transaction,” Smart Business Dealmakers Conference – Houston Country Club, November 7, 2024.
- Speaker, “Energy and Natural Resources Industry – Liquidity and Operational Issues in Challenging Times,” TerraLex Virtual Global Meeting, June 11, 2020.
- Speaker, “Deal War Stories from the Experts,” ACG Young Professionals Lunch-and-Learn, May 1, 2019.

PUBLICATIONS

- Podcast, “State of Play in Navigating Distressed Middle Market M&A,” *PE Pathways*, October 30, 2025.