

Christina Ding

Counsel

Richmond

christina.ding@troutman.com

D 804.697.1203



Christina advises clients in navigating all aspects of litigation, from pretrial discovery and negotiations through trial and appeal. She focuses on insurance coverage disputes but has broad experience in contractual disputes, real estate transactions, and special issue motions.

OVERVIEW

In an ever-changing and often unsettled legal landscape, making the right judgment call is a hallmark of Christina's practice. She is a creative legal thinker, persuasive writer, and skilled oral advocate able to guide clients from pretrial negotiations through dispositive motions.

Christina has extensive litigation experience, including eDiscovery disputes, deposing lay and expert witnesses, and preparing specialized issues motions in matters involving breach of contract, indemnity, subrogation, defamation, and unfair competition claims. She formerly served as a judicial intern to Judge Jane Boyle of the U.S. District Court for the Northern District of Texas and Judge Lee Yeakel of the U.S. District Court for the Western District of Texas.

For insurance coverage issues, Christina handles extracontractual liability disputes involving general liability, professional liability, D&O, umbrella, and excess policies in complex environmental, construction defect, and health care provider contexts. Christina also regularly advises clients on prelitigation issues such as general defense and indemnity obligations and underwriting issues.

REPRESENTATIVE MATTERS

Complex Commercial Litigation

- Secured \$4 million in sanctions for CrossFit, Inc. in false advertising, unfair competition, and trade libel lawsuit. *CrossFit, Inc. v. Nat'l Strength & Conditioning Ass'n*, No. 14-CV-1191 JLS (KSC), 2019 U.S. Dist. LEXIS 209319, at *74 (S.D. Cal. Dec. 4, 2019).
- Secured full and voluntary dismissal against all claims against CrossFit, Inc. and its founder after identifying extensive discovery misconduct by opposing party, recovering over \$410,000 in related sanctions, and obtaining an order allowing CrossFit to appoint a neutral forensic analyst to evaluate the scope of the plaintiff's discovery misconduct.
- Represented contractor in favorable settlement of employment contract dispute.

Insurance Coverage Litigation

- Represented insurer in complex legacy environmental dispute involving insureds and numerous other insurers, including multiphase trials related to cooperation clause, non-cumulation clause, vertical versus horizontal exhaustion, and drop-down obligations.
- Represented insurer in complex construction defect coverage litigation against multiple insureds and additional insureds, which resulted in favorable settlement for less than 50% of policy limits.
- Secured dismissal of insurer on summary judgment in bad faith lawsuit by insured alleging insurer's breach of duty to defend and investigate.
- Successfully defeated terminating sanctions motion against an insurer, including interviewing senior claims professionals, analyzing complex eDiscovery, and evaluating companywide claims handling procedures.
- Advised insurer on defense and settlement obligations related to professional liability policy while monitoring underlying high-profile trial against insured doctor who threatened bad faith suit against insurer.

TOP AREAS OF FOCUS

- Business Litigation
- Insurance + Reinsurance
- Insurance Commercial Litigation
- Litigation + Trial

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Henrico Community Food Bank

PROFESSIONAL EXPERIENCE

- Judicial Intern to the Honorable Judge Jane Boyle of the U.S. District Court for the Northern District of Texas
- Judicial Intern to the Honorable Judge Lee Yeakel of the U.S. District Court for the Western District of Texas

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia School of Law, J.D., 2011
- The University of Texas at Austin, B.B.A., B.A., *with honors*, 2008

BAR ADMISSIONS

- California
- Virginia
- District of Columbia