

Christopher J. Hart

Counsel

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OVERVIEW

Chris has more than 30 years of experience representing banks, lenders, borrowers, investors, servicers, and special servicers in various asset-based and real estate-secured loans. His clients include construction, bridge, and permanent lenders, life insurance and reinsurance companies, CMBS conduit lenders, developers, owners, and investors. Chris handles all aspects of commercial finance and workouts, with experience managing more than \$12 billion in financings in the hotel and hospitality industry, including related franchise and management agreement negotiations.

Chris' finance work encompasses multitranche mortgage finance, A/B note structures, mezzanine finance, CMBS originations, insurance-hedged finance, syndications, and specialty finance. He is skilled in senior, mezzanine, and subordinate secured debt origination, sales, participations, and other public and private capital market dispositions, as well as intercreditor agreements, restructurings, workouts, short sales, and REO work. Chris has extensive experience with balance sheet and CMBS/conduit lenders across various commercial property types, including office, hotel retail, multifamily, and resort.

AWARDS

- High Honors, Capital Pro Bono Honor Roll, D.C. Access to Justice Commission and the D.C. Bar Pro Bono Center (2024)

TOP AREAS OF FOCUS

- Hospitality
- Mezzanine Lending
- Real Estate Finance

ALL AREAS OF FOCUS

- Debt Finance
- Finance + Banking

- Financial Services
- Hospitality
- Mezzanine Lending
- Real Estate
- Real Estate Finance

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, American Bar Association Real Property and Probate Section; Hospitality Group; Mortgages and other Debt Financing; and Securitization and REITs
- Annual Hotel & Lodging Legal Summit Georgetown University Law Center Annual Hotel and Lodging Legal Summit
- Speaker/moderator (2012-present)
- Planning Committee (2012-present)

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia School of Law, J.D., 1986
- Harvard College, B.A., *with honors*, 1983

BAR ADMISSIONS

- District of Columbia

SPEAKING ENGAGEMENTS

- Speaker, “Deeds in Lieu of Foreclosure,” Strafford, October 10, 2023, and September 10, 2024.