Clark H. Lewis
Partner

Richmond
clark.lewis@troutman.com
D 804.697.1474



Clark guides clients through significant legislative reforms, regulatory initiatives, and public-private partnerships across a range of industries. He is known for building consensus among diverse stakeholders and helping clients achieve their strategic goals in a dynamic policy environment.

OVERVIEW

Clark is a principal of Troutman Strategies and a partner of the firm. He works with *Fortune* 500 companies, business groups, and national trade associations to address complex legislative and governmental matters. Clark's practice focuses on state government relations, appropriations, public-private partnerships, infrastructure projects, information technology initiatives, project development, and related legislative matters.

Drawing from Clark's background in commercial and products liability litigation, he brings a practical approach to legislative strategy and advocacy. He collaborates with clients to navigate evolving regulatory challenges, advance policy reforms, and support projects that require coordination between business objectives and government priorities.

REPRESENTATIVE MATTERS

Legislative Initiatives

- Led a stakeholder group to reform Virginia's tax and regulatory laws for a peer-to-peer vehicle sharing platform, to include necessary legislative amendments regarding insurance, taxation, recordkeeping, disclosure, and safety recall requirements.
- Facilitated public outreach and written comments on behalf of a town in opposition to a request by a highway operator to increase toll prices before the SCC. In addition, Troutman Strategies (TS) represented the town regarding bipartisan legislation to provide greater administrative oversight and reporting requirements for future petitions before the SCC to increase toll rates.
- Led a stakeholder group to defeat legislation that sought to expand Virginia's bad faith claims to underinsurance policy holders and to change the method underinsurance policy amounts are calculated or "stacked."
- Represented national and regional construction firms in Virginia regarding changes to the Commonwealth's procurement methods. In this representation, TS worked with its clients on legislation to reform Virginia's procurement laws in the areas of Construction Management at Risk (CMAR) and design – build contracting.

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- Assisted national and international transportation and development companies in complex public-private partnerships (P3s or PPPs) and infrastructure development. TS routinely provides consulting services to build common ground between business objectives and government policy goals, and works with its clients to evaluate and mitigate risks, as appropriate, on all issues regarding the procurement and development of complex long-term transportation projects.
- Provided legislative and consulting services for a national cable television company in support of Virginia's film tax incentive and grant programs. TS worked with representatives of the Virginia Film Office, the General Assembly, and related trade groups to nearly double Virginia's film grant and tax credit programs.
- Represented the Science Museum of Virginia Foundation (Foundation) to obtain funding for necessary construction and infrastructure projects. The museum opened its newest gallery — the "Speed" exhibit — which includes the placement of an SR-71 spy plane in its main forum, and recently completed construction of its new exhibit hall and event center. These projects, along with a new parking deck and dome/Imax facility, are an integral part of the museum's major expansion. TS also worked with the Foundation in support of necessary funding for the Northern Virginia Science Center in Loudoun County, VA.

AWARDS

- *Best Lawyers in America*®: Government Relations Practice (2020-2027)

TOP AREAS OF FOCUS

- Economic Development
- Government + Regulatory
- Lobbying + Public Affairs

ALL AREAS OF FOCUS

- Beer, Wine + Spirits
- Economic Development
- Educational Institutions
- Government + Regulatory
- Litigation + Trial
- Lobbying + Public Affairs
- Pharmaceutical + Medical Device Litigation + Counseling
- Product Liability

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Virginia Chamber of Commerce, board member
- Dominion Energy Charity Classic, volunteer leadership, division director
- Westminster Canterbury Corporation, board of trustees
- First Presbyterian Church, elder
- Country Club of Virginia, former board member
- Virginia FREE, former board member
- The Virginia Bar Association
- Virginia Association of Counties

- United States Army Reserve, captain, 1985-1993
- Windsor Farms Association, past president
- Leadership Metro Richmond

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia School of Law, J.D., 1990, Fellowship, Rotary International, Monash University, Melbourne, Australia, 1986
- Washington and Lee University, B.A., *magna cum laude, Distinguished Military Graduate, Phi Beta Kappa*, 1985

BAR ADMISSIONS

- Virginia

PUBLICATIONS

- Co-author, McNinch, Sandra J., “Some Thoughts on Experiences with the PPEA,” *Journal on Local Government Law*, Virginia State Bar Local Government Law Section, Summer 2004.
- Co-author, Keane, Nancyellen, “A New Tool for Procurement in Virginia – Learning to Use the PPEA.” *Virginia Construction Journal*, April 2006.