

Coburn R. Beck

Partner

Richmond

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Coby's clients trust him to handle complex corporate transactions with a clear understanding of their business goals. With particular experience in domestic and cross-border mergers and acquisitions, he helps clients close deals creatively while mitigating risk.

OVERVIEW

From family owned businesses to NYSE-listed chemical companies, Coby's varied clients count on his results-focused, problem-solving approach to corporate transactions.

In his 20-plus years of practice, Coby has worked with his clients to help them complete a variety of domestic and international transactions, including many acquisitions, divestitures, and joint ventures in the chemical industry; formation of international joint ventures in the health care and security services industries; and purchases and sales of family owned businesses.

Coby also assists clients with corporate reorganizations and private placements and advises clients with respect to general corporate law issues.

REPRESENTATIVE MATTERS

- Represented a NYSE-listed electronics manufacturer in its \$160 million purchase of an antenna business.
- Represented the largest privately held rendering company in connection with its acquisitions.
- Represented a NYSE-listed energy company in connection with its formation of a renewable energy and natural gas joint venture.
- Represented a privately held vaping company in connection with a significant third-party investment.
- Represented a U.S. paper manufacturer in its sale and leaseback of a U.S. paper mill.
- Represented the sponsor in the formation of a US\$75 million Hong Kong-based private equity fund focused on companies with operations in China.
- Represented a NYSE-listed security services company in connection with its purchase of a majority stake in a China-based security services firm.
- Represented a PRC-based portfolio company of a global private equity fund in connection with the restructuring of its preferred equity.

- Represented a private equity fund in connection with its purchase of \$50 million of convertible notes and warrants from a Nasdaq-traded biotechnology company.
- Represented a private equity fund in connection with its purchase of jetcard membership, retail charter broker, and fuel management businesses.
- Represented a private equity fund in its purchase of convertible debt and equity issued by an offshore holding company of a Chinese enterprise.
- Represented a NYSE-listed product packaging company in its purchase of a majority stake in an Indian manufacturing company.
- Represented a NYSE-listed specialty chemical company in connection with its purchase of an Ohio-based specialty chemical company quoted on the OTCBB.
- Represented a private equity fund in its acquisition of a 70-store retail shoe and apparel business.
- Represented a China-based portfolio company in an offshore bridge financing.
- Represented a NYSE-listed U.S. specialty chemical company in its offshore affiliate's purchase of a controlling stake in two Sino-foreign equity joint ventures in China.
- Advised a U.S. logistics company in connection with the formation of a Sino-foreign equity joint venture with a Chinese transportation company.
- Assisted U.S.-based companies with their restructurings of WFOEs and Hong Kong companies.
- Represented a NYSE-listed U.S. specialty chemical company in connection with the formation of a Sino-foreign equity joint venture.
- Represented a U.S.-based conglomerate in its purchase of a China-based manufacturing business.
- Represented a NYSE-listed U.S. specialty chemical company in connection with its \$763 million purchase of a division of a Dutch chemical company with operations in more than a dozen countries.
- Represented a NYSE-listed auto parts manufacturer and its affiliates in connection with more than 25 divestitures.
- Represented a U.S.-based medical device manufacturer in its purchase of an Italian medical device manufacturer.
- Represented a Virginia-based, publicly traded, wholesale distributor of mechanical equipment and supplies in its sale to a private equity fund.
- Represents a NYSE-listed specialty chemical company in connection with its establishment, dissolution, and restructurings of its worldwide subsidiaries, branches, and liaison offices.

AWARDS

- *Best Lawyers in America®*: Corporate Law (2021-2026), Mergers and Acquisitions Law (2021-2026)
- Thomson Reuters Stand-out Lawyer (2018, 2020-2021) – independently rated lawyers
- *Law & Politics*: “Super Lawyer” in Mergers & Acquisitions (2012-2018)
- BTI Client Service All-Star (2016)
- *Virginia Business Magazine*: “Legal Elite” Under 40 (2009-2010)

TOP AREAS OF FOCUS

- International
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Corporate
- Corporate Transparency Act
- International
- Mergers + Acquisitions
- Private Equity
- Tobacco + Nicotine

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, Virginia State Bar Association
- Member, Advisory Board, Greater Richmond SCAN (Stop Child Abuse Now) Inc. (2018-present)

EDUCATION AND CERTIFICATIONS

EDUCATION

- William & Mary Law School, J.D., *Order of the Coif*, 1998
- College of William & Mary, B.A., 1993

BAR ADMISSIONS

- Virginia

SPEAKING ENGAGEMENTS

- Speaker, "Challenges of Modern Cross-Border Transactions," William & Mary Law School, Business Law Society Symposium, October 2012.
- Speaker, "Ramping Up: Managing Transaction Risk in the Current Economy," Virginia Bar Association Business Law Section, July 2011.
- Speaker, "Managing Legal Risk in China," Troutman Sanders China Seminar, May 2011.
- Speaker, "China's Changing Business Environment," Virginia International Business Council, November 2010.
- Speaker, "Legal Aspects to Doing Business in China," Virginia Asian Chamber of Commerce, March 2010.
- Speaker, "Practical Considerations for M&A in China," 5th Annual Legal, Tax and Financial Strategies for Doing Business in China, December 2007.
- Speaker, "Corporate, Immigration and Tax Concerns for Chinese Businesses Doing Business in the United States," Hampton Roads Economic Development Alliance, May 2007.

PUBLICATIONS

- Podcast, "A Voltage Voyage With Danielle Spalding, Cirba Solutions," *Battery + Storage Podcast*, May 27, 2025.
- Co-author, "Notable Requirements Under FinCEN's Final Rule Implementing the Corporate Transparency Act Reporting Framework," *Troutman Pepper*, December 2, 2022.
- Co-author, "Delaware Court of Chancery Sustains Caremark Claim Against Audit Committee," *Troutman Sanders*, May 5, 2020.