Courtney M. Goins

Partner

Atlanta

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OVERVIEW

Courtney focuses her practice on mergers and acquisitions, representing public and private companies, and private equity firms and their portfolio companies, in a variety of domestic and cross-border transactions and in a wide range of industries, including health care, food and beverage, and manufacturing. She has experience in a broad range of transactions, including mergers, acquisitions, affiliations, dispositions, and other business transactions. Courtney also counsels clients on company formation, corporate governance issues, financings, reorganizations, dissolution, and other general corporate matters.

In addition, Courtney maintains an active pro bono practice and is currently the co-chair of the homeless advocacy practice at the firm.

REPRESENTATIVE MATTERS

- Represented a leading global manufacturer of electronic instruments and electro-magnetic devices in numerous domestic and international acquisitions with transaction values ranging from $30 million to $2 billion.
- Represented a leading publicly traded food company in its disposition of substantially all of the assets of its nut snack business to one of the largest manufacturers and distributors of private label healthy snacks in North America.
- Represented a global leader in cable and wire technology in the dissolution of its joint venture.
- Represented a global engineering and manufacturing services company in its acquisition of an electronics manufacturer.
- Represented a NYSE-traded, multinational insurance broker and risk advisor in stock and asset acquisitions and mergers of numerous privately held insurance agencies.
- Represented a platforms and software solutions company in its acquisition of a specialist developer of clinical metadata repository and study automation software.
- Represented a trailer spotting and yard management business in its sale of substantially all of its assets to one of the largest providers of trailer spotting and yard management services.
- Represented a technology solutions provider in the sale of substantially all of its assets to a financial service and consultation company.
- Represented a publicly listed, multinational manufacturer of specialty materials in its disposition of substantially

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all of the assets of its epoxides business unit to a global food and industrial product corporation.

- Represented one of the leading providers of home health and hospice services in connection with multiple acquisitions of home health and hospice providers.
- Counseled an independent pharmacy group purchasing organization in connection with ongoing corporate and governance matters.
- Assisted a dental services company in connection with an internal restructuring and ongoing governance matters.
- Represented specialty pharmacy services company in connection with acquisition and disposition of numerous retail and specialty pharmacies.
- Represented a urology practice in connection with a reorganization and the sale of its management company to a private equity firm.
- Represented an online pharmacy in connection with the acquisition of a pharmacy service company.
- Represented a private equity firm in numerous acquisitions of home health and hospice providers.
- Represented a pharmacy services company in connection with numerous acquisition and dispositions of retail and specialty pharmacies.
- Represented a podiatry practice in the sale to a national leader in comprehensive and value-based lower extremity care.
- Represented a private equity firm in connection with the acquisition of one of the nation’s largest providers of pharmacy solutions.
- Represented a closed-door long-term care and specialty pharmacy in the sale to a private equity firm.
- Represented a national behavioral health pharmacy in connection with numerous strategic acquisitions of specialty pharmacies and a telepsychiatry service provider.
- Represented a congressionally chartered institution in connection with a professional services, academic and research affiliation with one of the nation’s largest providers of hospital and health care services.
- Represented a full-service acute care hospital in connection with its affiliation with a leading health group in health care advisory services.
- Represented a cannabis company in connection with the sale to a large wholesaler of branded cannabis products.
- Represented pharmaceutical company in connection with formation and governance matters.
- Represented long-term care pharmacy in connection with a merger and subsequent sale to a market leader.
- Represented women’s health care providers in connection with the consolidation and sale to a private equity firm.
- Represented a long-term care organization in connection with numerous strategic acquisitions of skilled nursing facilities, assisted living facilities, pharmacies, and hospice facilities.
- Represented a pharmacy management services provider in connection with the sale to a strategic buyer.
- Represented a nonprofit health system in connection with its affiliation with a large integrated health system.
- Represented a veterinary practice management group in connection with numerous acquisitions of veterinary practices.

AWARDS

- *Best Lawyers in America®: Ones to Watch*: Corporate Law, Health Care Law (2022-2025)

TOP AREAS OF FOCUS

- Corporate

- Health Care + Life Sciences
- Health Care Transactions
- Mergers + Acquisitions

ALL AREAS OF FOCUS

- Corporate
- Corporate Governance
- Health Care + Life Sciences
- Health Care Transactions
- Mergers + Acquisitions
- Private Equity

EDUCATION AND CERTIFICATIONS

EDUCATION

- Villanova University Charles Widger School of Law, J.D., *cum laude*, 2014
- University of Pittsburgh, B.S., *summa cum laude*, 2011, business administration

BAR ADMISSIONS

- Pennsylvania
- Georgia