Daniel W. McDonough

Partner

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Dan has spent his career helping private equity funds and strategic M&A participants complete their most important transactions. From the acquisition or sale of portfolio investments to carve outs of individual brands, corporate governance matters, and complex commercial arrangements, buyers and sellers rely on Dan to help them structure and navigate their most significant opportunities.

OVERVIEW

Dan advises clients across industries on mergers and acquisitions, corporate finance matters, complex commercial contracting, and general corporate advisory matters. He also advises sponsors of private equity funds and strategic buyers in buyouts, co-investments, recapitalizations, mergers, and asset and stock acquisitions.

Dan has substantial experience representing clients in drafting and negotiating complex commercial agreements and counsels companies on financing, outsourcing, capitalization, buy-sell, governance, fiduciary duty, and other shareholder relations matters. He represents domestic and foreign companies in transactions in the United States and overseas, and he has experience in corporate matters in a wide range of industries, with extensive experience in the manufacturing, industrial and professional services, retail, food ingredient, and software industries.

REPRESENTATIVE MATTERS

Private Equity-Related Matters

- Represented a private equity fund in its acquisition of a supplier of various services to refineries and other energy companies, and represented that supplier in multiple acquisitions of stock and assets of competitors and associated service providers.
- Represented a private equity fund in its sale of a global provider of electronic components to a publicly traded technology company.
- Represented a private equity fund in its equity financing arrangements in a private equity club acquisition of the nation’s largest pediatric-focused dental management services organization.
- Represented a private equity fund in its minority investment in an educational services provider.
- Represented a private equity fund in its acquisition of domestic and international market research service providers, follow-on equity and debt financings, commercial contracts, and corporate governance matters.
- Represented a private equity fund in its acquisition of domestic and international fabric recycling and

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manufacturing services providers, follow-on equity and debt financings, commercial contracts, and the ultimate divestiture of the business.

Strategic Transactions and Commercial Matters

- Represented leading protein producers and processors in general corporate matters, carve-out transactions, and core commercial arrangements.
- Represented the acquiror of multiple fine dining restaurant chains in equity investment matters, board governance issues, commercial agreements, and general corporate matters.
- Represented a limited assortment supermarket and distribution brand in the divestiture of retail operations and the negotiation of its commercial arrangements.
- Represented a fine dining restaurant brand in international licensing arrangements.
- Represented the leading provider of food ingredients and flavor systems for the industrial food trade in the sale of the business to a private equity fund.
- Represented a leading grower of specialty produce in its acquisition of the assets of a privately held competitor.
- Represented a consumer packaged goods company in the carve-out divestiture of its branded and private label seafood businesses to a foreign consumer packaged goods company.
- Represented a leading SAAS provider in the leisure industry in multiple acquisitions, equity financings, debt financings, and commercial contracting arrangements.
- Represented a leading manufacturer in the transportation industry in its acquisition of stock and assets of several products and associated technologies.
- Represented a leading European alcoholic beverage producer in drafting its U.S. distribution contracts.
- Represented a manufacturer of nutrient-enhanced water beverage products in equity financings, general corporate matters, labor matters, and the negotiation of commercial arrangements.
- Represented the owners of a leading precision metal fabrication and finishing manufacturer in the sale of the business to a private equity fund-backed platform.
- Represented the owners of a leading professional services provider in the sale of the business to a private equity fund-backed platform.
- Represented a private equity fund-backed provider of medical and simulation solutions for combat military personnel and first responders in financing and commercial matters, as well as its ultimate divestiture.
- Represented a private equity fund-backed manufacturer in the transportation industry in the carve-out divesture of unrelated lines of business to an independent sponsor.
- Represented an independent sponsor in the acquisition of an industrial products manufacturer.
- Represented the owners of a cleaning products manufacturer in the sale of the business to a private equity fund-backed platform.
- Represented a consumer packaged goods company in the acquisition of food manufacturing facilities and related commercial arrangements.
- Represented a hardware materials retailer and distributor in the sale of the business to a strategic competitor.

TOP AREAS OF FOCUS

- Corporate
- Corporate Governance
- Food + Beverage
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Capital Markets
- Corporate
- Corporate Governance
- Corporate Transparency Act
- Emerging Companies + Venture Capital
- Food + Beverage
- International
- Investment Funds + Investment Management Services
- Mergers + Acquisitions
- Oil + Gas
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Board of Directors, Association for Corporate Growth (ACG), Philadelphia Chapter

EDUCATION AND CERTIFICATIONS

EDUCATION

- Villanova University Charles Widger School of Law, J.D., 1999, symposium editor, *Villanova Environmental Law Journal*
- Villanova University, B.A., 1995

BAR ADMISSIONS

- Pennsylvania

SPEAKING ENGAGEMENTS

- Speaker, "Legal Department Priorities: What's on Your 2027 Roadmap?" 14th Annual Food & Beverage Exchange, October 6, 2026.
- Panelist, "Getting the Band Together: Club Deals & Co-Investment Fundraising Are On the Rise," Troutman Pepper, June 23, 2022.
- Panelist, "Liquidity Lessons from Selling a Fourth-Generation Family Business," Smart Business Dealmakers Conference, September 9, 2021.

PUBLICATIONS

- Co-author, "Relief Is Real, But Not Universal: FinCEN Permanently Ends BOI Reporting for US Companies," *Troutman Pepper Locke*, August 19, 2026.
- Co-author, "Practical Implications of the Interim Final Rule for BOI Reporting Under the CTA," *Troutman Pepper Locke*, April 22, 2025.
- Co-author, "CTA Significantly Amended by Interim Final Rule," *Troutman Pepper Locke*, March 25, 2025.

- Co-author, “Summary Overview: 3 Steps to CTA Compliance,” *Troutman Pepper*, November 26, 2024.
- Co-author, “FinCEN Updates FAQs on Beneficial Information Reporting Requirements,” *Troutman Pepper*, October 29, 2024.
- Co-author, “Upcoming Corporate Transparency Act Compliance Deadlines,” *Troutman Pepper*, October 16, 2024.
- Co-author, “FinCEN Publishes Updated FAQs Regarding CTA Filings for Dissolved Entities and Withdrawn Foreign Entities,” *Troutman Pepper*, September 13, 2024.
- Co-author, “FinCEN Clarifies CTA Reporting Requirements for Entities That No Longer Exist,” *Troutman Pepper*, July 10, 2024.
- Co-author, “In Limited Ruling, CTA Held “Unconstitutional” by U.S. District Court,” *Troutman Pepper*, March 8, 2024.
- Co-author, “FinCEN Issues Final Rule on Use of Entity FinCEN Identifiers to Fulfill BOI Reporting Requirements Under the CTA,” *Troutman Pepper*, November 15, 2023.
- Co-author, “Checklist of Considerations: Transactions During the Pandemic and After,” *Troutman Pepper*, March 16, 2021.