

## Daniel Waltz

Associate

Chicago

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Dan helps clients navigate all aspects highly regulated relationships between industry participants and federal, state and local governments. Whether engaging with regulators, negotiating transactions or representing clients in the courtroom, he delivers solutions that help his clients achieve their strategic goals.

### OVERVIEW

Dan focuses his practice on the intersection of industry and government. He regularly counsels clients in connection with government procurement and compliance issues, including Federal Acquisition Regulations (FAR) and Defense Federal Acquisition Regulation Supplement (DFARS), domestic preference, mergers and acquisitions, and small business issues. Dan also leverages his knowledge of the government to handle complex regulatory investigations, inquiries and other regulatory matters at the federal, state and local level, emphasizing practical and sophisticated outcomes for his clients.

Before joining the firm, Dan served as assistant attorney general in the Illinois Attorney General's Office, where he represented government agencies in investigations, litigation, and government procurement. Dan's pro bono practice is focused on legal clinics in the Chicago area, where he represents the most vulnerable communities in a variety of legal matters. Additionally, Dan is an author and contributor to the firm's [Regulatory Oversight blog](#) and [State AG Monitor](#).

### REPRESENTATIVE MATTERS

#### Litigation and Enforcement

- Obtained an impressive result for a large corporation accused of state false claims act violations.
- Advised multiple corporations in support of government contracting due diligence efforts related to mergers, acquisitions, and asset purchases.
- Advised multiple clients in connection with strategic supply chain decisions under the Inflation Reduction Act of 2022.
- Defended a publicly traded company against multiple state and federal regulatory enforcement actions after the company fell victim to a cyber security attack.
- Defended a large national corporation against a class action lawsuit alleging damages as the result of a data breach.

- Litigated multiple cases involving application of the Compassionate Use of Medical Cannabis Pilot Program Act.

## **Mergers and Acquisitions**

- Represented naval engineering firm in \$150 million sale of the business.
- Represented a government contracting aerospace and defense software firm in its sale to a private equity-backed strategic buyer.
- Advised buyer in connection with the \$105 million purchase of microwave instrumentation manufacturer.
- Lead government contracts counsel for buyer in connection with the purchase of a satellite hardware manufacturing company.

## **AWARDS**

- *Best Lawyers in America® Ones to Watch*: Commercial Litigation (2023-2026), Insurance Law (2023-2026)

## **TOP AREAS OF FOCUS**

- Better Business Bureau (BBB)
- False Claims Act + Other Whistleblower Actions
- Government Contracts
- Privacy + Cyber
- Regulatory Investigations, Strategy + Enforcement

## **ALL AREAS OF FOCUS**

- Better Business Bureau (BBB)
- Emerging Companies + Venture Capital
- False Claims Act + Other Whistleblower Actions
- Government Contracts
- Privacy + Cyber
- Regulatory Investigations, Strategy + Enforcement
- State Attorneys General

## **PROFESSIONAL EXPERIENCE**

- Assistant attorney general, Illinois Attorney General's Office, 2015-2017

## **EDUCATION AND CERTIFICATIONS**

### **EDUCATION**

- Loyola University Chicago School of Law, J.D.
- Indiana University Kelley School of Business, B.S.

### **BAR ADMISSIONS**

- Illinois
- Wisconsin

## COURT ADMISSIONS

- U.S. District Court, Northern District of Illinois
- U.S. District Court, Eastern District of Wisconsin
- U.S. District Court, Western District of Wisconsin

## CLERKSHIPS

- Hon. Paul P. Biebel, Jr., Circuit Court for Cook County, 2016-2016

## SPEAKING ENGAGEMENTS

- Speaker, "[State Privacy Law Evolution: New Legislative and Regulatory Enforcement Approaches](#)," Troutman Pepper Locke and myLawCLE, July 23, 2025.
- Co-presenter, "[Branching Out: Introduction to State and Local False Claims Act Practice](#)," American Bar Association Webinar, June 12, 2024.
- Presenter, "Privacy: The Current Status of the CCPA and Compliance Challenges," Troutman Pepper Webinar, August 11, 2020.

## PUBLICATIONS

- Podcast, "[AI State Regulatory Frontiers: Emerging Issues on AI, Privilege, and Work Product in Legal Practice](#)," *Regulatory Oversight* Podcast, June 3, 2026.
- Co-author, "[CCPA Cybersecurity Audit: Part 4 – Whose Name Is on the Line: Risks, Enforcement, and Responsibility](#)," *Privacy + Cyber + AI*, April 22, 2026.
- Co-author, "[Is Individualized Pricing the Next Big Privacy Enforcement Issue? California AG Announces Investigative Sweep Around 'Surveillance Pricing' Practices](#)," *Privacy + Cyber + AI*, February 10, 2026.
- Co-author, "[Colorado AG Fines Cannabis Company for Violating Prior Settlement](#)," *Regulatory Oversight*, January 21, 2026.
- Co-author, "[AG Watch: Illinois A Key Player In State-Level Enforcement](#)," *Law360*, October 29, 2025.
- Podcast, "[Understanding BBB Ratings: Strategic Approaches to Consumer Complaints](#)," *Regulatory Oversight* Podcast, August 19, 2025.
- Podcast, "[Understanding BBB Ratings: Building Trust and Mitigating Risks](#)," *Regulatory Oversight* Podcast, July 29, 2025.
- Co-author, "[2025 Mid-Year Review: State AGs in a New Era](#)," *Troutman Pepper Locke*, July 25, 2025.
- Podcast, "[Facial Recognition and Legal Boundaries: The Clearview AI Case Study](#)," *Regulatory Oversight* Podcast, June 10, 2025.
- Co-author, "[Emerging Trends: Federal Enforcement of Contract Cybersecurity Requirements](#)," *Thomson Reuters Westlaw Today*, February 11, 2025.
- Co-author, "[2024 State AG Year in Review](#)," *Troutman Pepper Locke*, January 30, 2025.
- Co-author, "[Consumer Protection: Understanding Enforcement Actions Brought by State Attorneys General](#)," American Bar Association, 2024.
- Podcast, "[12 Days of Regulatory Insights: Day 4 – A Focus on the FCA](#)," *Regulatory Oversight* Podcast,

December 10, 2024.

- Co-author, "[2024 State AG Election Re-Cap: Where Things Stand the Day after Election Day](#)," *Troutman Pepper*, November 6, 2024.
- Co-author, "[Federal Cybersecurity Requirements Ought Not Be Ignored by Contractors](#)," *Troutman Pepper*, October 8, 2024.
- Co-author, "[2023 Privacy Year in Review](#)," *Troutman Pepper*, February 1, 2024.
- Co-author, "[2023 State AG Year in Review](#)," *Troutman Pepper*, January 29, 2024.
- Co-author, "[John Deere And Farmers Get Creative On 'Right To Repair'](#)," *Law360*, March 2, 2023.
- Co-author, "[2022 Regulatory Privacy Year in Review](#)," *Troutman Pepper*, February 2, 2023.
- Co-author, "[Preparing for an Era of Regulated Artificial Intelligence](#)," *Law360*, January 25, 2023.
- Co-author, "Tractor Hacking Newest Trick for Right to Repair," *Thomson Reuters Westlaw Today*, September 9, 2022.
- Contributor, "[Regulatory Investigation Red Flags That Signal Significant Risk for Companies](#)," *Reuters*, August 19, 2022.
- Co-author, "[Self-Regulation and Policymaking Guidance Regarding the Use of AI and ML](#)," *RTInsights*, May 10, 2022.
- Co-author, "[Federal Contractors on Notice After DOJ Announces First Civil Cyber Fraud Initiative Settlement](#)," *Troutman Pepper*, April 21, 2022.
- Co-author, "[Utah Becomes Fourth State to Adopt Privacy Legislation](#)," *Troutman Pepper*, March 24, 2022.
- Co-author, "[States Attorneys General to Expand National Roles in 2022](#)," *Bloomberg BNA*, December 29, 2021.
- Co-author, "[2021 NAAG Presidential Summit](#)," *Troutman Pepper*, October 11, 2021.
- Co-author, "[Regulators Likely to Focus on Hybrid Transactions and IoT Devices](#)," *Intellectual Property & Technology Law Journal*, July–August 2021.
- Co-author, "[Employers' Top 7 Coronavirus Data Collection Questions](#)," *Law360*, June 15, 2020.
- Co-author, "[Privacy Guidelines for COVID-19 Contact-Tracing App Makers](#)," *Law360*, April 17, 2020.
- Co-author, "[Ill. Privacy Bill Is Not as Robust as Calif. Law](#)," *Law360*, December 17, 2019.
- Co-author, "[Recent Breach Shows Importance of Securing Biometric Data](#)," *Law360*, August 21, 2019.
- Contributor, "D&O and Professional Liability Update 2018: A Year in Review," *Troutman Sanders*, January 31, 2019.
- Co-author, "Data Privacy: The Current Legal Landscape 2018 Reviewed," *Troutman Sanders News & Knowledge*, January 15, 2019.
- Contributor, "D&O and Professional Liability Update 2017: A Year in Review," *Troutman Sanders*, February 8, 2018.

## **MEDIA COMMENTARY**

- Quoted, "[Clearview AI faces more legal uncertainty in UK and US](#)," *BiometricUpdate.com*, June 11, 2025.
- Mentioned, "[Tax Prep Co. Gets Final OK for \\$3M Data Breach Settlement](#)," *Law360*, October 7, 2019.