

Edwin C. Cox

Partner

Richmond

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OVERVIEW

Ned focuses his practice on counseling mortgage banking clients in the origination, sale and servicing of loan transactions sold to secondary market investors — primarily Fannie Mae and Freddie Mac, as well as other financial institutions and securitization program participants. He is a member of a national team of attorneys and dedicated real estate professionals who provide end-to-end guidance and management for thousands of transactions originated by mortgage lending clients every year. Ned represents lenders of Fannie Mae's Delegated Underwriting and Servicing (DUS) product line and Freddie Mac's Capital Markets Execution (CME) program. He has significant experience with the full range of agency loan products.

The Multifamily Housing Finance practice is known for its industry-leading knowledge and experience. Clients rely on the team to utilize the experience garnered from thousands of closings to offer fresh insight and creative problem-solving to their most difficult transactions. The team's approach to efficiency and process management has helped it become widely known as the top legal team for multifamily finance in the U.S.

AWARDS

- *Best Lawyers in America*®: Real Estate Law (2023-2026)
- *Virginia Super Lawyers* "Rising Star" (2007, 2008)

TOP AREAS OF FOCUS

- Loan Originations
- Multifamily Housing Finance
- Servicing Transactions

ALL AREAS OF FOCUS

- Commercial Real Estate Lending
- Loan Originations
- Multifamily Housing Finance

- Servicing Transactions

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Virginia State Bar
- Fourth Circuit Judicial Conference

PROFESSIONAL EXPERIENCE

- Colonel, U.S. Army Special Forces, Joint Chiefs of Staff, J7, 2016-2020
- Lieutenant colonel, U.S. Army Special Forces, Bureau of Counterterrorism, U.S. Department of State 2014-2016
- Lieutenant colonel, U.S. Army Infantry, CDR 1-183 (IN) RTI 2010-2013
- Major, U.S. Army Special Forces, United States Joint Forces Command, 2003-2009
- Captain, U.S. Army Special Forces (NG), 1997-2003
- First lieutenant, U.S. Army Special Forces (NG), 1995-1997
- U.S. Army Infantry, 1990-1995

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia, J.D., 1998
- Virginia Military Institute, B.A., 1990

BAR ADMISSIONS

- Virginia