Greg Heath

Partner

Houston

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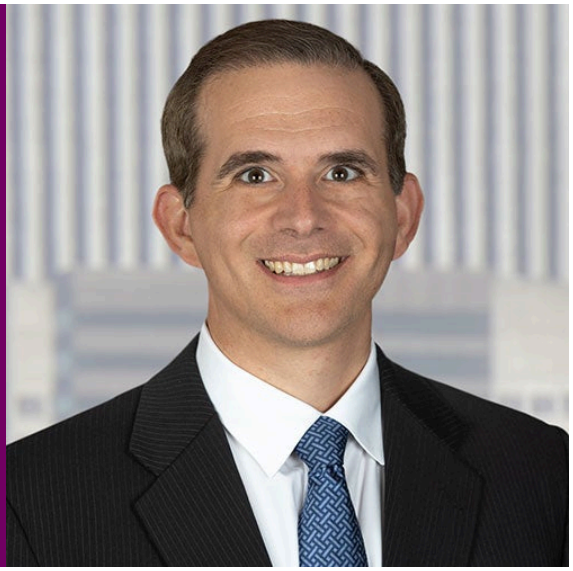

Greg represents public and private clients, as well as strategic and financial buyers and sellers, in transactions ranging from $5 million to more than $10 billion.

OVERVIEW

Greg focuses his practice on mergers, acquisitions, divestitures, joint ventures, corporate restructurings, private equity financing, and general corporate matters, with a particular emphasis on clients in the energy industry.

Greg's clients include private equity funds, oilfield services, midstream companies, and industrial services firms. He has represented clients in significant transactions, such as Main Street Capital Corporation in more than 30 platform equity and debt investments, Tailwater Capital in multiple sales, and Duke Energy in a $5 billion joint venture for the Atlantic Coast Pipeline.

REPRESENTATIVE MATTERS

- Represented Main Street Capital Corporation in more than 30 platform equity and debt investments in a variety of industries, as well as numerous exit transactions.
- Represented multiple private equity funds in oilfield services and midstream investments ranging from $20 million to $200 million.
- Represented target oilfield services and midstream companies in various private equity transactions ranging from $20 million to $350 million.
- Represented Duke Energy in connection with the formation of a joint venture with Dominion Resources, Piedmont Natural Gas, and AGL Resources to develop the Atlantic Coast Pipeline, a $5 billion natural gas pipeline project to transport natural gas from the Marcellus Shale and Utica Shale areas to Virginia and North Carolina.
- Represented NGL Energy Partners LP in multiple strategic acquisitions, including its $890 million purchase of Gavilon, LLC, a midstream energy company with assets located in Oklahoma, Texas, and Louisiana, and several acquisitions in the water solutions segment.
- Represented Tailwater Capital, LLC, in its sale of Align Midstream II, LLC, to Momentum Midstream.
- Advised Iron Creek Partners in several platform acquisitions and the recapitalization of CAI Software.

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AWARDS

- *Best Lawyers in America*®: Corporate Law (2027)
- *Legal 500 United States*: M&A/Corporate and Commercial: Private Equity Buyouts: Middle-Market (Up to $500M) (2026)
- Corporate Growth Houston, Oil and Gas Deal of the Year (2018)

TOP AREAS OF FOCUS

- Capital Markets
- Corporate Governance
- Energy
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Capital Markets
- Corporate
- Corporate Governance
- Energy
- Mergers + Acquisitions
- Private Equity

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Michigan Law School, J.D., *cum laude*, 2005, *Journal of International Law*
- University of Michigan, B.A., *highest distinction*, 2002, political science and economics

BAR ADMISSIONS

- Texas

PUBLICATIONS

- Co-author, “INSIGHT: M&A Trends to Expect in the Wake of Covid-19,” *Bloomberg Law,* April 17, 2020.