Jacob P. Richards

Associate

Philadelphia

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D 215.981.4942

Jacob is a corporate attorney focused on representing private and public companies in a variety of engagements, including equity and debt financings, acquisitions and sales, corporate structuring activities, and general corporate governance.

OVERVIEW

Jacob is an associate in the firm's Corporate practice representing clients in public and private securities offerings, mergers and acquisitions, securities regulation, and corporate governance matters. He regularly assists companies with public disclosures and the drafting and filing of related documents. Additionally, Jacob counsels companies in a range of industries, including real estate investment trusts (REITs), health care, life sciences, telecommunications, energy and utilities, and financial services.

Before joining the firm, Jacob was an associate in the corporate practice at another law firm.

REPRESENTATIVE MATTERS

- Represented Quikrete Holdings, Inc., a building materials company servicing the U.S. and Canadian infrastructure, commercial, and residential markets, in 144A offerings of $3.95 billion aggregate principal amount of senior secured notes and $1.50 billion aggregate principal amount of senior notes to financing its acquisition of Summit Holdings, Inc., a leading producer of aggregates and cement, for a total enterprise value of approximately $11.5 billion.
- Represented a public utility company in a public offering of $1.25 billion of fixed-to-fixed rate junior subordinated notes.
- Represented a public utility company in a $118 million utility tariff securitization to recover a portion of the undepreciated costs from the early retirement of a coal-fired electric generating facility.
- Represented a public utility company in a public offering of $350 million of "green bonds" to finance solar projects.
- Represented an energy services company in a public offering of $300 million senior notes.
- Represented the underwriters in connection with a public offering of $350 million fixed-to-floating rate subordinated notes by a financial services company.
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- Represented a NYSE-listed real estate investment trust in connection with a forward sale of common stock.
- Represented a NYSE-listed real estate investment trust in connection with its underwritten public offering of notes and its related tender offer and redemption of outstanding notes.
- Debt tender offers, including an abbreviated tender offer for $350 million of debt securities for a REIT, a cross-border tender offer for equity shares of a mining company, and a tender offer for $150 million junior subordinated notes of an energy holding company.
- Represented a biotechnology company in connection with its $150 million merger with a special purpose acquisition company.
- Represented a Nasdaq-listed biotechnology company with several at-the-market offerings of common stock.
- Represented a Nasdaq-listed communications company in connection with a $52 million private placement offering for equity securities.
- Represented a private equity fund in connection with several strategic add-on acquisitions.
- Represents emerging companies in connection with seed and/or venture investments in the technology space.
- Served as primary external commercial contracting counsel for a specialty chemical manufacturer in connection with various lines of business, including with respect to the drafting and negotiating of commercial and supply agreements.

AWARDS

- *Super Lawyers*®: Rising Star, Pennsylvania: Securities & Corporate Finance (2025)

TOP AREAS OF FOCUS

- Capital Markets
- Corporate
- Corporate Governance
- International
- Mergers + Acquisitions
- Private Equity
- Real Estate Investment Trusts (REITs)

ALL AREAS OF FOCUS

- Capital Markets
- Corporate
- Corporate Governance
- Emerging Companies + Venture Capital
- Financial Services
- International
- Mergers + Acquisitions
- Private Equity
- Real Estate Investment Trusts (REITs)

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, American Bar Association
- Member, New York City Bar Association

EDUCATION AND CERTIFICATIONS

EDUCATION

- Cornell Law School, J.D., 2018
- Cornell University, M.B.A., 2018
- Ursinus College, B.A., 2015

BAR ADMISSIONS

- Pennsylvania
- New York

SPEAKING ENGAGEMENTS

- Speaker, Foreign Issuer Seminar, January 27, 2026.
- Speaker, Troutman Pepper's 2023 Public Company Seminar, December 7, 2023.

PUBLICATIONS

- Co-author, "SEC Proposes to Simplify Filer Status and Expand Emerging Growth Company Accommodations," *Troutman Pepper Locke*, June 9, 2026.
- Co-author, "SEC Issues Exemptive Order Permitting Shortened Tender Offer Periods," *Troutman Pepper Locke*, April 24, 2026.
- Author, "NFA Amends Interpretive Notice Regarding Cybersecurity Programs," Clearly Cybersecurity and Privacy Watch, January 15, 2019.
- Author, "A Call to Arms to Regulate Arbitration Consulting," *Dispute Resolution Journal,* Volume 72, No. 4, 2017.

MEDIA COMMENTARY

- Mentioned, "Troutman Pepper Locke Represents Burke & Herbert Financial Services in $100 Million Subordinated Notes Offering," *Financial Services Blog*, October 5, 2026.