Jason Lichter

Principal

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OVERVIEW

As a software engineer turned litigator, Jason brings a singular combination of real-world legal experience and hands-on technical expertise to each eDiscovery engagement. A staunch advocate of continuous process improvement and innovative legal service delivery, Jason advises colleagues and clients on how to deploy the latest technologies and best practices to efficiently guide matters from pre-litigation information governance through the entire eDiscovery lifecycle. In doing so, Jason leverages well-honed skills in legal project management, statistical analysis, and machine learning to promote efficiency, mitigate risk, maintain accuracy, and stay under budget. Jason also serves on the firm's Innovation Committee and is a leader of the firm's Generative AI Task Force.

Jason regularly advocates for clients before special masters and regulators, during meet-and-confer conferences, and in written submissions. He also counsels clients on all legal and technical facets of data management, including the implementation of eDiscovery policy frameworks, Microsoft 365 and Google Workspace deployments, proportional preservation and collection strategies, forensic examinations, structured data considerations, and technology-assisted review.

Jason's strong technical background includes substantial computer science coursework while an undergraduate at Yale University, followed by work experience as a software engineer for Sapient, a leading technology services consultancy, before attending Harvard Law School.

Jason has represented clients on a wide variety of complex commercial, labor and employment, and intellectual property disputes in state and federal courts spanning a broad array of industries, and has taken and defended more than a dozen depositions, many of which centered on technical topics. He also has achieved very favorable results for several pro bono clients. In 2009, he represented a former inmate as co-lead counsel in a week-long excessive-use-of-force trial in the Southern District of New York. Jason obtained a complete plaintiff's verdict and a $750,000 damages award. He also argued a criminal appeal before the New York Appellate Division, obtained a favorable settlement for a film editor seeking unpaid wages and editing credit on a Sundance award-winning documentary, and recovered a domain name from a cybersquatter on behalf of Save the Children. While at Harvard Law School, Jason worked at the Berkman Center for Internet & Society, where he contributed to an amicus brief addressing novel copyright issues that was submitted at the request of the court.

AWARDS

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- *Chambers USA: E-Discovery & Information Governance, USA Nationwide (2026)*
- *Legal 500 United States*: Dispute Resolution: E-Discovery (2024-2026)
- Recognized as an “AI Visionary” by Relativity in its inaugural *2022 AI Visionaries* list
- Named a “Future Star” in 2009 by *Benchmark Litigation: The Definitive Guide to America’s Leading Litigation Firms & Attorneys*
- Received the Legal Aid Society Pro Bono Award in 2006 and 2009
- Honored with the New York State Bar Association’s 2008 Empire State Counsel Award
- Designated as an Analytics Specialist by Relativity

TOP AREAS OF FOCUS

- Privacy + Cyber
- eDiscovery + Data Management

ALL AREAS OF FOCUS

- Artificial Intelligence
- Litigation + Trial
- Privacy + Cyber
- eDiscovery + Data Management

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Co-chair, Electronic Discovery Committee of the New York State Bar Association’s Commercial and Federal Litigation Section
- Member, Sedona Conference Brainstorming Group on Artificial Intelligence and Machine Learning in Discovery (Working Group 1 on Electronic Document Retention and Production)
- Member, Sedona Conference Brainstorming Group on Practical Guidance for Discovery of Mobile Device Data (Working Group 1 on Electronic Document Retention and Production)
- Conducted eDiscovery guest lectures at Yale Law School, University of Pennsylvania Carey Law School, and Fordham Law School
- Member, New York E-Discovery Counsel Roundtable

EDUCATION AND CERTIFICATIONS

EDUCATION

- Harvard Law School, J.D., 2004
- Yale University, B.A., *cum laude*, 2000, cognitive psychology

BAR ADMISSIONS

- New York2005

COURT ADMISSIONS

- U.S. District Court, Southern District of New York (2005)

- U.S. District Court, Eastern District of New York (2005)

SPEAKING ENGAGEMENTS

- Speaker, "ESI Protocols: Solution or Source of Problems?," Georgetown Law Advance eDiscovery Institute, September 23, 2026.
- Speaker, "Navigating the New Data Frontier: Information Governance and eDiscovery for Microsoft Teams and Copilot," Troutman eMerge, May 21, 2026.
- Speaker, "Annual eDiscovery Updates Webinar," Troutman eMerge, April 28, 2026.
- Speaker, "Generative AI in Discovery: Where Do We Go From Here?," The Sedona Conference Working Group 1 Midyear Meeting 2026, April 23, 2026.
- Speaker, "AI Then and Now: An Update on the Basics and Foundation for the Future," ARIAS 2026 Spring Regional Workshop, March 11, 2026.
- Speaker, "Mastering the Data Deluge: Technical Strategies for Managing Large Data Sources," Georgetown Law 2025 Advanced eDiscovery Institute, November 20, 2025.
- Speaker, "A Primer on Privilege Logs," ACEDS NY Metro, October 17, 2025.
- Speaker, "Optimizing Your Microsoft 365 Data Footprint: Harnessing Purview Data Lifecycle Management," Troutman Pepper Locke, October 16, 2025.
- Speaker, "Empower Your Law Firm with Generative AI: Championing Relativity aiR," Relativity Fest Chicago, October 9, 2025.
- Speaker, "GenAI: Practical Use Cases and Cautionary Tales," Troutman Pepper Locke, September 11, 2025.
- Speaker, Relativity's AI Bootcamp: Powering the Future of Legal, June 24, 2025.
- Speaker, "Microsoft 365 eDiscovery Updates: Legal and Technical Developments," Troutman Pepper Locke, June 5, 2025.
- Speaker, "Annual eDiscovery Updates," Troutman eMerge Webinar, April 22, 2025.
- Speaker, ALM | Law.com Legalweek, March 25, 2025.
- Panelist, "e-Discovery within Law Firms – Finding the Right Fit: Internal Teams vs. Outsourcing vs. Hybrid Models," The Masters Conference – 2024 New York, July 24, 2024.
- Speaker, "Mobile Device Discovery: Challenges and Guidance," Sedona Conference Working Group 1 Midyear Meeting 2024, April 25, 2024.
- Speaker, "Annual eDiscovery Updates," Troutman Pepper eMerge Webinar, April 10, 2024.
- Speaker, "Harnessing (or Wielding) the Power of Artificial Intelligence to Gain a Tactical Advantage," IADC 2024 Midyear Meeting, February 21, 2024.
- Speaker, "Collaboration, Education, and Innovation: A Comprehensive Dive into Troutman Pepper's AI Journey ," Inside Practice's Legal AI Pathfinder's Assembly: New York 2023, December 7, 2023.
- Panelist, "Responsible AI Policy: Shaping the Future of Ethical Technology," East Coast AI Bootcamp 2023: Powering the Future of Legal, October 25, 2023.
- Speaker, "Law Firms, Generative AI & The Future of e-Discovery," Relativity Fest 2023, September 27, 2023.
- Panelist, "Bot-Therapy: Navigating Challenges and Embracing Efficiency," Future Lawyers Week (FLW) 2023 – The New York Summit, September 14, 2023.
- Speaker, "Annual eDiscovery Updates," Troutman Pepper eMerge Webinar, April 12, 2023.
- Panelist, "Latest Developments in Technology Assisted Document Review," Troutman Pepper eMerge Webinar, August 31, 2021.
- Speaker, "Avoiding Objections to Privilege Logs: Criteria for Inclusion, Descriptions, Format Options, and Technology Tools," Strafford Publications, August 19, 2021.
- Panelist, "eMerge Webinar: Annual eDiscovery Updates," Troutman Pepper eMerge Webinar, January 27,

2021.

- Moderator, “The Evolution of Legal Operations and Marketing: 2021 and Beyond,” LMA Webinar, January 26, 2021.
- Speaker, “Avoiding Objections to Privilege Logs: Criteria for Inclusion, Descriptions, Format Options, and Technology Tools,” Strafford Publications, August 18, 2020.
- Speaker, “Sedona Provides Updated, Practical Guidance for Legal Holds,” West LegalEdcenter, June 18, 2019.

PUBLICATIONS

- Co-author, “Introducing eMerge 365: Defensible Governance for Microsoft 365,” *Troutman Pepper Locke*, July 27, 2026.
- Co-author, “eMerge Expands Its Attorney-Directed AI Offerings With Several Advanced Tools Included at No Charge,” *Troutman Pepper Locke*, July 20, 2026.
- Co-author, “Pennsylvania Supreme Court’s New GenAI Policies for Court Personnel: What Practitioners Need to Know,” *Troutman Pepper Locke*, October 1, 2025.
- Co-author, “Imminent Change to Microsoft Teams Private Channel Storage,” *Troutman Pepper Locke*, September 16, 2025.
- Author, “Cleared for Takeoff? Copilot Legal and Technical Preflight Checklist,” *Legaltech News (LTN)*, June 25, 2025.
- Co-author, “Microsoft 365 eDiscovery Updates,” *Troutman Pepper Locke*, June 12, 2025.
- Co-author, “Streamlining eDiscovery: The Case for Supervised Collections and Custodial Interviews,” *Troutman Pepper Locke*, February 7, 2025.
- Co-author, “Companies Can No Longer Afford to Slack Off in Preserving Chats and Messages,” *Troutman Pepper*, February 8, 2024.
- Co-author, “Artificial Intelligence — From Risk to Reward: Key Questions to Address When Crafting Generative AI Usage Policies, *Troutman Pepper*, August 21, 2023.
- Co-author, “eMerge Webinar Recap: Annual eDiscovery Updates,” *Troutman Pepper*, May 3, 2023.
- Co-author, “Microsoft 365 eDiscovery Updates: Legal and Technical Developments,” *Troutman Pepper*, January 23, 2023.
- Co-author, “Custodians v. Collaborators: Tips for Addressing Collaborative Applications in E-Discovery, Part 3: Practical Tips for Addressing Collaborative Applications” *LegalTech News*, March 7, 2022.
- Co-author, “Custodians v. Collaborators: Tips for Addressing Collaborative Applications in E-Discovery, Part 2: Understanding Hyperlinked Files: Are Links to Documents “Attachments?,”” *LegalTech News*, January 31, 2022.
- Co-author, “Custodians v. Collaborators: Tips for Addressing Collaborative Applications in E-Discovery, Part 1: Why Does the “Custodian” of Electronically Stored Information (ESI) Even Matter?” *LegalTech News*, January 12, 2022.

MEDIA COMMENTARY

- Quoted, “Agentic AI 101: Decoding the Latest AI Buzzword for Legal Professionals,” *Legaltech News*, June 3, 2025.
- Quoted, “How Law Firms Balance Internal E-Discovery and Outsourcing,” *Law360 Pulse*, July 25, 2024.
- Quoted, “Clients Aren’t Always on Board with Law Firm Innovation. Now What?,” *Law.com*, November 15, 2023.
- Quoted, “Courts and Lawyers Struggle With Growing Prevalence of Deepfakes,” *ABA Journal*, June 9, 2020.
- Quoted, “Penn Law’s Center on Professionalism Programs Acquaint Students with the Latest Legal Tech,” *Legaltech News*, January 5, 2016.