

Jeremy Heep

Partner

Philadelphia

jeremy.heep@troutman.com

D 215.981.4972



Jeremy helps corporate clients resolve matters through international arbitration, cross-border litigation, antitrust, and commercial litigation. His clients appreciate his thorough approach and clear-cut guidance across diverse jurisdictions around the globe.

OVERVIEW

Jeremy, described as an “impressive trial counsel” by *Chambers USA: America’s Leading Lawyers for Business*, is a litigator with experience across a broad range of complex disputes. He is particularly focused on antitrust and international issues, and advocates for both domestic and international clients in local and cross-border disputes, as well as in international arbitration.

Jeremy represents clients in matters venued in Canada, China, France, England, Hong Kong, Isle of Man, Germany, Switzerland, the Netherlands, India, Singapore, British Virgin Islands, and Mauritius. He has handled international arbitrations under most major institutional rules, including the China International Economic and Trade Arbitration Commission (CIETAC), the Hong Kong International Arbitration Centre (HKIAC), the London Court of International Arbitration (LCIA), the International Court of Arbitration (ICC), and the International Centre for Dispute Resolution (ICDR).

Jeremy has also been involved in several of the U.S.’s leading antitrust litigation matters, including class actions. He is experienced in major industry sectors, including manufacturing, pharmaceuticals, industrials, and professional services.

Before entering private practice, Jeremy served as a trial attorney with the U.S. Department of Justice (DOJ), where he briefed and argued several cases in the Third, Sixth, and Ninth Circuits. He then spent two and a half years in Central Africa as director of the International Foundation for Election Systems (IFES) program in the Democratic Republic of Congo, where he managed a technical assistance program and provided advice on constitutional and electoral law reform.

Jeremy’s background includes serving in the U.S. Peace Corps, teaching as a high school teacher and environmental education volunteer, serving as a spokesperson for the U.S. Environmental Protection Agency’s Superfund program, and serving as an elections supervisor in Bosnia.

Jeremy serves as co-chair of the Philadelphia Bar Association’s International Law Committee and as immediate past president of the French-American Chamber of Commerce. He teaches contract law at the University of

Pennsylvania Carey Law School. Jeremy routinely writes and speaks on antitrust issues as author and lecturer, conducts training for clients nationally and internationally, and provides counseling on pricing and distribution issues.

The Legal 500 United States distinguished Jeremy as a “respected practitioner,” who provides “thoughtful and thorough analysis of legal issues.”

REPRESENTATIVE MATTERS

- Represent a heavy-duty truck manufacturer in multiple litigations in Nebraska, Illinois, and California involving the interplay of environmental and antitrust matters.
- Represent a famous apparel manufacturer in an ICC international arbitration with its former distributor in Columbia. Obtained a partial award in 2025 against the other party for its failure to pay ICC costs.
- Represent a clay mining company in ICDR international arbitration against a contract partner in a dispute over the depletion of mining reserves.
- Represent an Indian manufacturing company and its U.S. subsidiary in an ongoing London-seated ICC Arbitration involving breaches of representations and warranties in a membership interest purchase agreement.
- Served as lead trial counsel in a successful expedited International Chamber of Commerce (ICC) arbitration in 2025 arising from a \$172 million earnout dispute following the acquisition of a California company by a UK-based buyer.
- Secured a significant settlement in 2025 for a prominent Charlotte-based real estate developer, in a complex ICDR international arbitration dispute with a renowned British clearing, correspondent, and wholesale bank.
- Obtained affirmative summary judgment in 2025 on liability and damages for a manufacturer of electric batteries. At the same time, fully defeated claims for wrongful termination. *C&D Technologies, Inc. and Trojan Battery Company, LLC v. Elliott Auto Supply Co., Inc., d/b/a Factory Motor Parts*, No. 23-CV-02608 (E.D. Pa.).
- Represent a French client company and its Dutch subsidiary in proceedings in the Indian Supreme Court in 2025 after successfully coordinating legal efforts in High Court of Mumbai to obtain favorable judgment, with aspects of litigation arising in Netherlands, France, and Switzerland.
- Prevailed in a six-week HKIAC final arbitration hearing in 2023 in Hong Kong, serving as lead trial counsel for a satellite technology company in a matter concerning the impact of U.S. trade regulations on contract and governance obligations.
- Won an appeal in the Eleventh Circuit in 2023 after obtaining full summary judgment in December 2021 on all federal antitrust claims and related state law claims, which alleged a conspiracy between manufacturers and dealers of earth moving equipment to eliminate competing supplier. *Int’l Constr. Prods. v. Ring Power Corp., et al.*, No. 22-10231, 2023 WL 7127515 (11th Cir. Oct. 30, 2023).
- Served as lead trial counsel, winning a CIETAC arbitration seated in China on behalf of U.S.-based medical device manufacturer against its Chinese distributor, applying Chinese law and language (2022).
- Represented an international semiconductor company in internal investigation in 2022 in Mumbai, India, in matters involving allegations of potential fraud.
- Representing a German national in a shareholder dispute in ICDR arbitration seated in Philadelphia, and in related litigation in the Eastern District of Pennsylvania (2023).
- Obtained a significant final award in 2024, serving as first chair for a German national in a shareholder dispute in ICDR arbitration seated in Philadelphia and in related litigation in the Eastern District of Pennsylvania.
- Represented a generic pharmaceutical manufacturer in an ICC arbitration seated in Zurich over a failed collaboration agreement for the development and marketing of a new product (2021).
- Obtained a dismissal by U.S. Department of Justice Antitrust Division of its investigation of a *Fortune* 200 manufacturing company into an alleged cross-border no-poach agreement (2019).
- Successfully coordinated legal efforts in the High Court of Mumbai to uphold large arbitral award in favor of UK-based client (2019).

- Obtained a full dismissal of antitrust claims alleging conspiracy between manufacturers and dealers of earth moving equipment to eliminate competing supplier. *Int'l Constr. Prods. LLC v. Caterpillar Inc., et al.*, C.A. No. 15-108-RGA (D. Del. 2019).
- Served as lead trial counsel for global research institution in four-day ICC arbitration in Paris under Belgian law concerning IP rights arising from a European Union consortium agreement (2018).
- Obtained dismissal of preliminary injunction motion in a business-to-business dispute, *Secure Components, LLC v Christine Lutheran et al.*, Docket 2017-16652, ECF No. 90 (Mont. Cnty. C.C.P Mar. 12, 2018), following three-day hearing with multiple witnesses.
- Granted dismissal on summary judgment of multidistrict litigation class action against global pharmaceutical company alleging violations of RICO and various state consumer protection laws, *In re Avandia Marketing, Sales Practices and Products Liability Litigation*, No. 07-md-1871 (Dec. 7, 2017) (dismissal reversed; *en banc* petition pending).
- Obtained dismissal of direct and indirect purchaser actions at certification stage, of class actions against Mack Trucks, Inc. and Volvo Trucks North America alleging a conspiracy to install a monopolist transmission supplier, *Wallach v. Eaton Corp*, Civ. Action 10-260 (D. Del, Dec. 6, 2017); *In re Class 8 Transmission Indirect Purchaser Antitrust Litigation*, 679 F. App'x 135 (3d Cir. 2017); *In re Class 8 Transmission Indirect Purchaser Antitrust Litigation*, 140 F. Supp. 3d 339 (D. Del. 2015).
- Obtained a temporary restraining order in Travis County, TX followed by a favorable settlement on behalf of a French company in an action involving claims for fraud and breach of contract. *JST Transformateurs, S.A. v. Becker*, GN-17-000172 (Travis County Jan. 17, 2017).
- Obtained dismissal of antitrust claims against Volvo Construction Equipment asserting that original equipment manufacturers conspired to eliminate a seller, handling oral argument against plaintiff's counsel David Boies – *International Construction Products LLC v. Caterpillar Inc.*, No. 15-108-RGA, 2016 U.S. Dist. LEXIS 6826 (D. Del. Jan. 21, 2016), 2016 U.S. Dist. LEXIS 111174 (D. Del. Aug. 22, 2016); case was repleaded and settled favorably in 2017.
- Served as lead trial counsel, obtaining significant quantum award for client following two-week damages hearing in London in 2014, and week-long liability hearing in Delhi, India in 2013, pursuant to rules of London Court of International Arbitration-India (LCIA-I), conducting key cross-examination and arguments.
- Represented a publicly traded U.S. company against its supplier in an International Chamber of Commerce (ICC) arbitration (2015).
- Successfully defended an alleged breach of a joint venture agreement by a major U.S. University in Bangalore, India and Newark, NJ (2013).
- Obtained a full defense verdict in a multiweek bench trial in class action in Arapaho County, Colorado alleging nearly \$1 billion in damages in alleged breach of contract case brought by alarm dealers against manufacturer, handling key witnesses at trial – *Advantek Pro, Inc. v. ADT Services, Inc.*, No. 04-CV-587 (2010).
- Obtained a full defense verdict following five-week jury trial for a major truck manufacturer in claims alleging price fixing and other violations of the Sherman Act, *Toledo Mack v. Mack Trucks, Inc.*, No. 02-CV-04373 (E.D. Pa.)(2009).
- Obtained a dismissal on summary judgment of 12 of 14 counts asserted against a national telemarketing company, including Lanham Act, false advertising, and breach of contract, followed by eve of trial dismissal as a matter of law of remaining two counts, resulting in dismissal of entire case; *Medallion Products v. McAlister*, N.D. Ill., No. 06-2597; successfully handled related class action (2009).
- Obtained a full defense verdict following four-week jury trial for a major truck manufacturer in claims alleging violations of the Robinson-Patman Act, the Sherman Act and state laws, and awarded \$11.3 million on counterclaims, later reduced to \$1.6 million – *Toledo Mack v. Mack Trucks, Inc.*, 02-CV-04373 (E.D. Pa.) (Sherman Act claims retried in 2009).
- Achieved the successful termination of independent heavy duty truck distributor for misappropriation of trade secrets, including full hearing and multiple appeals, *Mack Trucks v. Motor Vehicle Dealers Bd.*, 2006 Ohio 2748 (Ohio Ct.App. 2006).
- Represented the plaintiff corporation in a Sherman Act Section 2 monopolization claim in which the jury

awarded \$65 million (after trebling) – *LePage’s Inc. v. 3M Co.*, 324 F.3d 141(3d Cir. 2003) (en banc).

- Designed and implemented a three-day antitrust and competition law training program for a multinational manufacturer based in France with operations in 60 countries, that included strategies for avoiding allegations of price fixing and other antitrust violations.

AWARDS

- *Benchmark Litigation*: “Future Litigation Star” in Pennsylvania (2025)
- *Legal 500 United States* for Antitrust: Civil Litigation/Class Actions: Defense (2023, 2025)
- *Chambers USA*: Litigation: General Commercial, Pennsylvania (Philadelphia) (2023-2025)
- Highly rated in *Chambers USA: America’s Leading Lawyers for Business* (2018-2019)
- Honors, Capital Pro Bono Honor Roll, D.C. Access to Justice Commission and the D.C. Bar Pro Bono Center (2022-2024)
- Listed in *Who’s Who Legal: Competition* (2019-2020)

TOP AREAS OF FOCUS

- Antitrust
- Business Litigation
- Class Action
- International
- International Arbitration

ALL AREAS OF FOCUS

- Antitrust
- Business Litigation
- Class Action
- International
- International Arbitration
- Litigation + Trial

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Co-chair, International Law Committee, Philadelphia Bar Association
- President, French-American Chamber of Commerce (Philadelphia Chapter), September 2020

PROFESSIONAL EXPERIENCE

- Director, International Foundation for Election Systems, Kinshasa, Congo, 1998-2000
- Trial attorney, U.S. Department of Justice, Washington, D.C., 1995-1998
- Spokesperson, U.S. Environmental Protection Agency, Washington, D.C., 1991
- Volunteer, U.S. Peace Corps, Comoros Islands, 1988-1990

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Minnesota Law School, J.D., *magna cum laude*, 1994, Order of the Coif; associate articles editor, *Minnesota Law Review*
- Boston University, B.A., *magna cum laude*, 1988, international relations
- Boston University, B.S., *magna cum laude*, 1988, journalism

BAR ADMISSIONS

- District of Columbia
- Pennsylvania

COURT ADMISSIONS

- U.S. Court of Appeals, Third Circuit
- U.S. Court of Appeals, Sixth Circuit
- U.S. Court of Appeals, Ninth Circuit
- U.S. Court of Appeals, Eleventh Circuit
- U.S. District Court, Eastern District of Pennsylvania
- Supreme Court of the United States

CLERKSHIPS

- Hon. Edmund V. Ludwig, U.S. District Court, Eastern District of Pennsylvania, 1994-1995

LANGUAGES

- French (fluent)

SPEAKING ENGAGEMENTS

- Speaker, Annual Antitrust CLE Event – 2025, Troutman Pepper Locke, December 4, 2025.
- Speaker, “AI in Dispute Resolution,” 2025 Lex Mundi Litigation Arbitration and Dispute Resolution European Regional Practice Group Meeting, June 27, 2025.
- Speaker, “Emergency Arbitration and Expedited Arbitration,” Troutman Pepper Locke International Arbitration Forum, May 15, 2025.
- Speaker, “Arbitration & Infrastructure: Latin America and U.S. Perspectives,” Penn Carey Law Brazilian Summit 2025, April 3, 2025.
- Speaker, “Where Do We Stand Now and What Could the Next Administration Bring?” Annual Antitrust CLE Event, December 5, 2024.
- Speaker, “On the Antitrust Frontier,” Troutman Pepper Annual Antitrust CLE Event, December 13, 2023.
- Moderator, “Group Discussion on Practical Legal Trends including Courtroom Technologies, Firm AI Policies & More!” Lex Mundi Litigation, Arbitration, and Dispute Resolution North America 2023 Practice Group Meeting, November 10, 2023.
- Speaker, “International Arbitration Considerations: What Parties and Corporate Counsel Should Know About International Arbitration,” The Art of International Arbitration CLE: Practical Advice in International Arbitration, November 2, 2023.
- Faculty, Litigation Arbitration, “Arbitration and Dispute Resolution Workshop,” Amsterdam, April 12-14, 2023.

- Speaker, "A Healthy Dose of Ethics and Antitrust Compliance," Troutman Pepper Annual Antitrust CLE Event, December 6, 2022.
- Speaker, International Arbitration Conference 2022, April 8, 2022.
- Speaker, "Resolving International Commercial Disputes: Arbitration and Mediation Trends," International Chamber of Commerce International Court of Arbitration, April 15, 2021.

PUBLICATIONS

- Co-author, "SCOTUS Designates Dueling Delegation Decision to Courts," *Troutman Pepper*, May 29, 2024.
- Co-author, "Minnesota Court Denies Substitution Motion: Implications for Litigation Funders," *Troutman Pepper*, March 6, 2024.
- Co-author, "U.S. Supreme Court Creates a New Path for Non-U.S. Plaintiffs to Enforce Foreign Arbitral Awards," *Business Law Today*, August 2, 2023.
- Co-author, "Troutman Pepper Guide to International Arbitration," *Troutman Pepper*, April 17, 2023.
- Co-author, "A Change in Course? The Eleventh Circuit May Soon Join Most Circuits on the Applicability of FAA Grounds to Vacate Nondomestic Arbitration Awards," *Troutman Pepper*, December 14, 2022.
- Co-author, "Federal Court Further Narrows 28 U.S.C. § 1782 Application Following Landmark SCOTUS Decision," *Troutman Pepper*, November 17, 2022.
- Co-author, "Can You Enforce an International Arbitration Award That's Been Set Aside?" *Troutman Pepper*, August 10, 2022.
- Co-author, "Election in France: Implications for US Relations," *Troutman Pepper*, August 1, 2022.
- Co-author, "SCOTUS Resolves Section 1782 Controversy: Courts Cannot Order Discovery in Most International Arbitrations," *Troutman Pepper*, June 15, 2022.
- Co-author, "SCOTUS to Resolve Circuit Split After All — Can Federal Courts Order Discovery For Use in Private, Commercial International Arbitrations?," *Troutman Pepper*, December 15, 2021.
- Co-author, "SCOTUS to Dismiss 28 U.S.C. § 1782(a) Case: No Resolution (For Now) as to Whether the Section Applies to Private, Commercial, International Arbitrations," *Troutman Pepper*, September 27, 2021.
- Co-author, "Certiorari Granted: SCOTUS to Decide if 28 U.S.C. § 1782(a) Applies to Private, Commercial, International Arbitrations," *Troutman Pepper*, March 23, 2021.
- Co-author, "Circuits Remain Split on Allowing U.S. Discovery in Private, International Arbitrations," *Troutman Pepper*, July 13, 2020.
- Co-author, "Supreme Court May Decide if Litigants Can Conduct U.S. Discovery for Private International Arbitrations," *Troutman Pepper*, July 7, 2020.
- Co-author, "Considering Fraud and Arbitrability While Drafting Arbitration Clauses Can Save Litigation Headaches," ABA Section of Litigation, *Practice Points*, June 30, 2020.
- Co-author, "Remote Int'l Arbitration Lessons to Retain Post-Pandemic," *Law360*, May 1, 2020.

MEDIA COMMENTARY

- Mentioned, "11th Circ. Won't Revive Equipment Dealer Antitrust Claims," *Law360*, October 31, 2023.